

**OREGON INTERNATIONAL PORT OF COOS BAY
BOARD OF COMMISSIONERS**

July 2023 Management Reports

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M E M O R A N D U M

TO: John Burns, Chief Executive Officer
FROM: Lanelle Comstock, Chief Administrative Officer
DATE: July 17, 2023
SUBJECT: Administrative Services Management Report

Upcoming Scheduled Meetings and Events:

- August Regular Commission Meeting: Tuesday, August 15, 10:00 am

ADMINISTRATION

RV Park Online Reservations System: Port Staff continues to work with software developers to create the functionality of an RV Park online reservation system. An online reservation system will save the amount of time staff spend on the phone reserving sites for customers, and will enhance customer capabilities, including managing their reservation and account. The implementation of the online reservation system has been slower than expected and is now scheduled for this month.

Record Destruction: Per the Oregon Secretary of State Archive Division, nearly all records created and obtained by the Port of Coos Bay are subject to retention rules. There are close to forty archived boxes that are eligible for destruction based on the state's minimum retention requirements. The contents of these boxes will be reviewed, documented on the Records Destruction Request Form, and signature approval will be obtained from the Department Supervisor, the Records Manager, and the Chief Executive Officer prior to destruction. The forms will also be kept as official permanent records.

Hub Building Space for Lease:

- **125 Central Avenue, Suite 380:** Suite 380 in the Hub Building is approximately 1,140 square feet, has two private offices, a kitchenette, and a large open space that is ideal for a large conference room or can accommodate multiple cubicles.
- **125 Central Avenue, Suite 400 (Penthouse Offices):** The fourth floor of the Hub Building, the Penthouse, is approximately 3,122 square feet, has seven office/conference room spaces, two private restrooms, a kitchenette, large reception area, a library closet, and outside decks with views of the bay.
- **145 Central Avenue:** Three individual offices are available in a space shared by an economic development group, conveniently located in downtown Coos Bay.
- **147 S Broadway:** With 2,366 square feet this prime storefront space is located on Highway 101 southbound in downtown Coos Bay, has great visibility and heavy foot traffic. The space also contains two private offices, one with a kitchenette.

HUMAN RESOURCES

Employee Development: After focusing entirely on recruitment the last few months, HR Staff will again turn to focusing on implementing an employee development program that will encourage the professional growth and development of all employees while meeting the operational needs of the organization, in order to best achieve the mission, vision and goals of the Port. The program will encourage mentorship, cross-training and cooperation and will begin with Charleston Marina Staff.

Paid Leave Oregon: In 2019, the Oregon Legislature passed House Bill 2005, which established a Paid Family and Medical Leave Insurance program within the Oregon Employment Department. The program provides employees with wage replacement benefits when they need to take qualified family, medical or safe leave. The program has been branded as Paid Leave Oregon. Both employers and employees pay into the Paid Leave Oregon program. Paid Leave Oregon is expected to be in effect at the beginning of September. Port Staff is currently drafting a policy regarding Paid Leave Oregon to bring to the August Commission Meeting for adoption.

Charleston All Staff Meeting: The Port CEO and Directors met with all Charleston Staff on Tuesday, July 11, 2023 for a Charleston Staff Meeting and BBQ. With the numerous new employees in Charleston, this was an opportunity to introduce ourselves and explain the functions of each department. This meeting was also an opportunity to discuss the needs and concerns of Staff about Charleston operations in general.

Promotions: Please join me in congratulating two employees on their recent promotions!

- Brian Early has been promoted to the General Manager of Coos Bay Rail Line, Inc. Since Brian has taken on the role of Operations Manager, he has made a positive impact on the operations and leadership of the railroad. We are confident that Brian will continue to bring great forward momentum in the growth and management of CBRL. The Operations Manager position will be posted in the near future.
- Brad Kelly has been promoted to Car Repair Supervisor. Brad has done an exemplary job in contributing to reconfiguring the car repair billing processing and ensuring CBRL is maximizing the revenues received. Brad will directly supervise and manage his team while continuing his car repair duties. Brad will report directly to Brian Early, General Manager.



M E M O R A N D U M

TO: John Burns, Chief Executive Officer
FROM: Megan Richardson, Director of Finance & Accounting
DATE: July 17, 2023
SUBJECT: Accounting & Finance Management Report

We hereby present May and May Year-to-Date (11 months) of financial results for the Port.

Operating Revenue:

Total operating revenues were \$347K, which was \$57K less than budget. All departments, with the exception of External Affairs and Charleston, reported revenues that fell short of budget. Administration has budgeted for full tenancy, but they are currently down two lessees. External Affairs has increased revenues due to the original projection end date of the lobbying agreement. The department will still see expenses for lobbying that match the received revenue. Charleston has seen an increase due to the timing of storage agreements for the state-owned dredge equipment. This billing is for past periods that were not billed. Port Ops revenues were less than projected due to the timing of building leases and property agreements. At the time of the budget the timing of when these would be executed was unknown. Rail Ops fell short this month due to lower rail car movements. They had 454 total car movements for May compared to a budget projection of 1,400 cars.

Operating Expense:

Operating expenses totaled \$589K, which was \$86K greater than the budget. All departments underspent their budgets this month except for Admin and Rail Ops. Admin has an increase in personnel services this period. Rail Ops overspending is related to repairs for on call bridge repairs and on call track repairs.

Operating Result:

The Port ended May with a net loss of \$242K against a planned deficit of \$99K, which is greater than planned by \$143K. All departments, except Admin and Rail Ops, performed better than planned this month. Unfavorable operating results for Admin and Rail Ops are due to the combination of lower than projected revenues and increased expenses.

Other Income & Expense:

Other revenues totaled \$30K, which is greater than the budget by \$9K. This increase in revenue is for greater interest and grant funds. Other Expenses are underspent by \$40K. This underspending is due to the lower than anticipated capital outlay. Debt Service is higher this period, but still on budget for the year.

Net Result & Year to Date:

May had a net loss of \$473K compared to a budgeted net loss of \$378K resulting in a \$95K negative variance. This variance underscores the importance of achieving a strong topline, in addition to managing operating expenses well.

Other Comments:

Total Cash	Restricted			
June Cash Balance	Total Restricted	Project Crafty	State Dredge Funds	IFA Channel Mod
6,711,380.34	4,278,148.99	29,377.88	507,451.54	3,741,319.57

The total cash balances in all bank accounts for the June month end were \$6,711,380.34 which is a decrease of \$1.37 Million from May. Restricted funds are detailed in the table above. Total interest earnings totaled \$20,311.63 with \$5,841.75 of that interest earned on unrestricted funds. Interest earned on restricted funds goes to the restricted fund balance and interest earned on the unrestricted funds is earned by the General Fund. No interest was earned in the money market account because the balance has been managed to meet the required minimum for banking fees and cashflow needs. The Local Government Investment Pool (LGIP) interest rate increased to 4.05% from 3.88% pa. This is an increase of the pool interest rate by 2.80% since the start of the fiscal year.

The Finance team just finished the interim audit field work. The Moss Adams team completed the field work remotely this year. We were able to submit all of their requests via their online portal and meet via Teams. Completing the interim audit this way allowed us to still be available to the rest of the organization for important meetings and complete field work for the auditors. They will be making a trip to our offices in October for the final field work.

Financial Report - Actual vs. Budget - General Fund

For Period Ending May 2023



	Current Period				Same Month Last Year			Year to Date				Year End					
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
Administration	11,207	17,712	(6,505)	(37%)	14,790	(3,583)	(24%)	140,509	194,827	(54,318)	(28%)	121,791	18,718	15%	158,221	212,539	(26%)
External Affairs	15,000	25	14,975	59900%	15,000	0	0%	165,149	90,275	74,874	83%	75,128	90,021	120%	165,174	90,300	83%
Port Operations	18,409	27,290	(8,880)	(33%)	21,966	(3,557)	(16%)	245,551	300,186	(54,635)	(18%)	223,366	22,186	10%	272,841	327,475	(17%)
Railroad Operations	79,652	152,675	(73,023)	(48%)	131,238	(51,586)	(39%)	953,379	1,652,097	(698,718)	(42%)	1,013,649	(60,269)	(6%)	3,542,602	4,241,320	(16%)
Charleston Operations																	
Building & Dock Leases	25,933	28,502	(2,569)	(9%)	24,767	1,166	5%	285,890	313,521	(27,631)	(9%)	269,531	16,359	6%	314,392	342,023	(8%)
Marina	132,399	83,947	48,452	58%	83,076	49,323	59%	981,828	983,849	(2,021)	(0%)	972,214	9,615	1%	1,109,239	1,111,260	(0%)
Shipyard	24,417	26,431	(2,014)	(8%)	26,920	(2,503)	(9%)	252,741	290,739	(37,998)	(13%)	264,856	(12,115)	(5%)	279,171	317,170	(12%)
RV Park	25,004	38,689	(13,685)	(35%)	43,408	(18,403)	(42%)	370,622	391,539	(20,916)	(5%)	441,196	(70,574)	(16%)	421,784	442,700	(5%)
Ice Plant	3,657	20,311	(16,655)	(82%)	15,053	(11,397)	(76%)	191,029	241,124	(50,095)	(21%)	178,703	12,326	7%	249,905	300,000	(17%)
Travel Lift	9,688	5,118	4,570	89%	4,226	5,462	129%	50,216	55,301	(5,085)	(9%)	41,652	8,564	21%	54,915	60,000	(8%)
Other	2,412	4,167	(1,754)	(42%)	177	2,235	1263%	48,699	23,333	25,366	109%	(37,697)	86,397	(229%)	45,366	20,000	127%
Total Charleston Operations	223,510	207,165	16,345	8%	197,626	25,885	13%	2,181,025	2,299,405	(118,380)	(5%)	2,130,454	50,571	2%	2,474,772	2,593,152	(5%)
Total Operating Income	347,778	404,866	(57,089)	(14%)	380,620	(32,842)	(9%)	3,685,614	4,536,791	(851,177)	(19%)	3,564,387	121,227	3%	6,613,610	7,464,786	(11%)
Operating Expenses																	
Administration	145,659	143,376	(2,283)	(2%)	110,245	(35,413)	(32%)	1,532,716	1,741,059	208,342	12%	1,346,957	(185,760)	(14%)	2,344,506	2,552,848	8%
External Affairs	36,731	42,975	6,244	15%	34,314	(2,417)	(7%)	400,065	497,669	97,604	20%	310,178	(89,886)	29%	445,790	543,394	(18%)
Port Operations	71,717	100,690	28,973	29%	69,758	(1,959)	(3%)	800,500	1,202,164	401,664	33%	671,040	(129,460)	19%	901,190	1,302,854	(31%)
Railroad Operations	200,923	53,872	(147,051)	(273%)	16,618	(184,305)	(1109%)	1,452,686	592,591	(860,095)	(145%)	158,338	(1,294,348)	817%	1,506,558	646,463	133%
Charleston Operations	134,683	162,630	27,948	17%	100,570	(34,113)	(34%)	1,774,520	2,078,045	303,525	15%	1,543,685	(230,834)	15%	1,938,351	2,241,877	(14%)
Total Expenses	589,712	503,543	(86,169)	(17%)	331,504	(258,208)	(78%)	5,960,487	6,111,528	151,041	2%	4,030,199	(1,930,288)	(48%)	7,136,395	7,287,436	2%
Operating Results																	
Administration	(134,452)	(125,664)	(8,788)	7%	(95,456)	(38,996)	41%	(1,392,207)	(1,546,232)	154,025	(10%)	(1,225,165)	(167,042)	14%	(2,186,284)	(2,340,309)	(7%)
External Affairs	(21,731)	(42,950)	21,219	(49%)	(19,314)	(2,417)	13%	(234,916)	(407,394)	172,478	(42%)	(235,050)	135	(0%)	(280,616)	(453,094)	(38%)
Port Operations	(53,308)	(73,401)	20,093	(27%)	(47,791)	(5,517)	12%	(554,949)	(901,978)	347,029	(38%)	(447,675)	(107,274)	24%	(628,350)	(975,379)	(36%)
Railroad Operations	(121,271)	98,803	(220,074)	(223%)	114,620	(235,892)	(206%)	(499,307)	1,059,506	(1,558,813)	(147%)	855,311	(1,354,617)	(158%)	2,036,044	3,594,857	(43%)
Charleston Operations	88,827	44,535	44,293	99%	97,056	(8,228)	(8%)	406,505	221,360	185,145	84%	586,768	(180,263)	(31%)	536,420	351,275	53%
Totals Operating Results	(241,935)	(98,677)	(143,258)	145%	49,115	(291,050)	(593%)	(2,274,873)	(1,574,737)	(700,136)	44%	(465,811)	(1,809,061)	388%	(522,785)	177,350	(395%)
Tax Collected	11,776	12,471	(695)	(6%)	13,115	(1,339)	(10%)	2,662,505	2,734,765	(72,260)	(3%)	2,394,125	268,380	11%	2,705,741	2,778,001	(3%)
Financial Income	12,668	8,374	4,294	51%	8,619	4,049	47%	154,711	92,113	62,597	68%	94,757	59,953	63%	163,084	100,487	62%
Grant Income	5,000	0	5,000	-	0	5,000	-	74,282	85,000	(10,718)	(13%)	3,000	71,282	2376%	74,282	85,000	(13%)
Other Income	300	0	300	-	266	34	13%	235,607	0	235,607	-	578,275	(342,668)	(59%)	235,607	0	-
Total Other Income	29,744	20,845	8,899	43%	22,000	7,744	35%	3,127,104	2,911,878	215,226	7%	3,070,157	56,948	2%	3,178,714	2,963,488	7%
Financial Expenses & Taxes	3,492	2,542	(951)	37%	32,643	29,151	(89%)	197,235	45,958	(151,277)	329%	219,098	21,863	(10%)	202,277	51,000	(297%)
Debt Service	236,958	200,538	(36,420)	18%	272,007	35,049	(13%)	1,195,162	1,275,364	80,201	(6%)	1,184,607	(10,555)	1%	1,208,907	1,289,108	6%
Capital Outlays	20,764	97,811	77,047	(79%)	0	(20,764)	-	111,145	1,102,919	991,775	(90%)	1,073,077	961,933	(90%)	208,955	1,200,730	83%
Interfund Transfers	0	0	0	-	0	0	-	0	0	0	-	0	0	-	1,000,000	1,000,000	0%
Total Other Expenses	261,214	300,891	39,676	(13%)	304,650	43,436	(14%)	1,503,542	2,424,241	920,699	(38%)	2,476,783	973,241	(39%)	2,620,139	3,540,838	(26%)
Net Result	(473,406)	(378,723)	(94,683)	(25%)	(233,535)	(239,871)	103%	(651,310)	(1,087,100)	435,790	40%	127,563	(778,873)	611%	35,789	(400,000)	109%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund Department: Administration Location: All Budget: Adopted



Administration	Current Period				Same Month Last Year			Year to Date				Year End					
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4005 Building & Dock Leases	10,207	16,712	(6,505)	-39%	13,790	(3,583)	-26%	128,789	183,827	(55,038)	-30%	110,766	18,023	16%	145,501	200,539	-27%
4245 CCURA	1,000	1,000	0	0%	1,000	0	0%	11,000	11,000	0	0%	11,000	0	0%	12,000	12,000	0%
4290 Other	0	0	0	-	0	0	-	720	0	720	-	25	695	2780%	720	0	-
Total Operating Income	11,207	17,712	(6,505)	-37%	14,790	(3,583)	-24%	140,509	194,827	(54,318)	-28%	121,791	18,718	15%	158,221	212,539	-26%
Expenses																	
Personnel Services																	
5005 Salaries	66,145	61,905	(4,241)	-7%	51,887	(14,258)	-27%	703,632	743,097	39,465	5%	602,167	(101,465)	-17%	765,537	805,002	5%
5010 Other compensation	0	1,637	1,637	100%	0	0	-	0	19,654	19,654	100%	0	0	-	1,638	21,291	92%
5015 Overtime	0	0	0	-	0	0	-	13	0	(13)	-	0	(13)	-	13	0	-
5050 Merit Pool	0	1,769	1,769	100%	0	0	-	0	21,231	21,231	100%	0	0	-	1,769	23,000	92%
Total Compensation	66,145	65,311	(835)	-1%	51,887	(14,258)	-27%	703,645	783,982	80,337	10%	602,167	(101,478)	-17%	768,956	849,293	9%
5100 Federal Payroll taxes	4,924	4,500	(424)	-9%	3,883	(1,041)	-27%	46,732	54,016	7,284	13%	40,222	(6,510)	-16%	51,232	58,516	12%
5105 State Payroll taxes	257	0	(257)	-	13	(245)	-1903%	1,404	0	(1,404)	-	140	(1,264)	-901%	1,404	0	-
5110 Unemployment Insurance	1,118	1,195	77	6%	845	(272)	-32%	10,825	14,342	3,517	25%	9,164	(1,661)	-18%	12,020	15,537	23%
5115 Workers compensation	236	257	21	8%	256	19	8%	1,980	3,084	1,105	36%	4,404	2,424	55%	2,237	3,341	33%
Total Payroll Taxes	6,535	5,952	(583)	-10%	4,997	(1,538)	-31%	60,941	71,442	10,501	15%	53,931	(7,010)	-13%	66,893	77,394	14%
5200 Medical insurance	11,793	9,481	(2,312)	-24%	6,834	(4,959)	-73%	96,899	113,809	16,910	15%	75,178	(21,721)	-29%	106,379	123,289	14%
5205 Dental insurance	1,241	1,084	(157)	-15%	877	(364)	-42%	11,835	13,012	1,178	9%	9,699	(2,136)	-22%	12,918	14,096	8%
5215 Term life insurance	121	104	(17)	-16%	100	(21)	-21%	1,190	1,246	57	5%	1,216	27	2%	1,293	1,350	4%
5220 Long Term Disability insurance	397	371	(26)	-7%	309	(88)	-29%	3,918	4,453	535	12%	3,671	(247)	-7%	4,289	4,824	11%
5225 PERS Employer Contributions	14,287	12,830	(1,457)	-11%	11,158	(3,128)	-28%	138,797	154,008	15,211	10%	119,385	(19,412)	-16%	151,627	166,838	9%
5230 PERS Employee Contributions	3,839	3,584	(255)	-7%	4,407	568	13%	38,560	43,027	4,466	10%	34,156	(4,404)	-13%	42,145	46,611	10%
5295 Allocations	0	(141)	(141)	100%	0	0	-	0	(1,694)	(1,694)	100%	0	0	-	(141)	(1,835)	92%
Total Insured Benefits	31,678	27,313	(4,365)	-16%	23,685	(7,993)	-34%	291,199	327,861	36,662	11%	243,305	(47,893)	-20%	318,511	355,173	10%
Total Personnel Services	104,358	98,575	(5,783)	-6%	80,569	(23,790)	-30%	1,055,785	1,183,285	127,500	11%	899,404	(156,381)	-17%	1,154,360	1,281,860	10%
Goods & Services																	
6005 Seminars & training	0	196	196	100%	276	276	100%	9,550	2,154	(7,396)	-343%	1,685	(7,865)	-467%	9,746	2,350	-315%
6010 Educational reimbursement	0	83	83	100%	0	0	-	1,187	917	(270)	-29%	0	(1,187)	-	1,270	1,000	-27%
Total Staff Training	0	279	279	100%	276	276	100%	10,737	3,071	(7,666)	-250%	1,685	(9,052)	-537%	11,016	3,350	-229%
6020 Travel - airfare	0	167	167	100%	0	0	-	3,964	1,833	(2,131)	-116%	0	(3,964)	-	4,131	2,000	-107%
6025 Travel - lodging & transportation	0	333	333	100%	0	0	-	1,374	3,667	2,293	63%	1,529	155	10%	1,707	4,000	57%
6030 Travel - Per Diem & mileage reimbursement	0	333	333	100%	0	0	-	1,428	3,667	2,239	61%	1,404	(24)	-2%	1,761	4,000	56%
6035 Meals & Entertainment	142	208	67	32%	518	376	73%	1,919	2,292	372	16%	1,708	(212)	-12%	2,128	2,500	15%
Total Travel & Entertainment	142	1,042	900	86%	518	376	73%	8,685	11,458	2,773	24%	4,641	(4,045)	-87%	9,727	12,500	22%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund Department: Administration Location: All Budget: Adopted



Administration	Current Period				Same Month Last Year			Year to Date				Year End					
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6050 Office supplies	733	779	46	6%	177	(556)	-313%	8,840	8,571	(269)	-3%	7,196	(1,644)	-23%	9,619	9,350	-3%
6055 Kitchen supplies	155	284	129	45%	107	(48)	-45%	1,678	3,124	1,446	46%	1,682	4	0%	1,962	3,408	42%
6060 IT supplies	190	1,433	1,243	87%	0	(190)	-	12,142	15,767	3,624	23%	5,064	(7,078)	-140%	13,576	17,200	21%
6070 Postage & courier services	800	333	(467)	-140%	0	(800)	-	4,060	3,667	(393)	-11%	3,316	(744)	-22%	4,393	4,000	-10%
6080 Office lease	0	0	0	-	0	0	-	0	0	0	-	24,139	24,139	100%	0	0	-
6085 Office equipment lease	0	189	189	100%	0	0	-	1,531	2,079	548	26%	1,604	73	5%	1,720	2,268	24%
6087 Office equipment repairs & maintenance	277	375	98	26%	276	(1)	0%	2,689	4,125	1,436	35%	2,098	(591)	-28%	3,064	4,500	32%
6090 IT SW subscriptions & licenses	12,295	12,235	(60)	0%	10,104	(2,191)	-22%	141,678	134,586	(7,092)	-5%	119,421	(22,257)	-19%	153,913	146,821	-5%
6095 Commission expenses	0	292	292	100%	0	0	-	3,004	3,208	205	6%	38	(2,966)	-7849%	3,295	3,500	6%
Total Office Expense	14,450	15,921	1,471	9%	10,664	(3,786)	-35%	175,622	175,127	(495)	0%	164,558	(11,064)	-7%	191,542	191,047	0%
6100 Telephone - landline	433	503	71	14%	438	6	1%	5,387	5,535	148	3%	5,285	(102)	-2%	5,890	6,038	2%
6105 Telephone - mobile	814	572	(243)	-42%	416	(399)	-96%	6,506	6,288	(218)	-3%	4,422	(2,085)	-47%	7,078	6,860	-3%
6110 Internet services	619	625	6	1%	604	(15)	-3%	6,776	6,875	99	1%	6,640	(136)	-2%	7,401	7,500	1%
6130 Electricity	1,336	900	(436)	-48%	817	(519)	-63%	13,178	9,900	(3,278)	-33%	7,928	(5,250)	-66%	14,078	10,800	-30%
6135 Water/Sewer	196	250	54	22%	243	48	20%	2,226	2,750	524	19%	1,672	(553)	-33%	2,476	3,000	17%
6140 Garbage/Sanitation Collection	287	300	13	4%	272	(15)	-5%	3,118	3,300	182	6%	2,179	(939)	-43%	3,418	3,600	5%
6155 Environmental Remediation/Mitigation/Monitoring	0	0	0	-	0	0	-	0	0	0	-	5,400	5,400	100%	0	0	-
Total Utilities	3,684	3,150	(534)	-17%	2,790	(894)	-32%	37,191	34,649	(2,542)	-7%	33,526	(3,666)	-11%	40,340	37,798	-7%
6205 Janitorial services	1,324	1,417	93	7%	1,284	(40)	-3%	15,229	15,583	355	2%	11,919	(3,310)	-28%	16,645	17,000	2%
6215 Payroll services	720	715	(5)	-1%	601	(120)	-20%	8,175	8,585	410	5%	7,123	(1,051)	-15%	8,890	9,300	4%
6245 Legal advertising	188	167	(21)	-13%	112	(75)	-67%	358	1,833	1,475	80%	318	(40)	-13%	525	2,000	74%
6250 Legal services	7,173	12,500	5,328	43%	1,745	(5,428)	-311%	38,003	137,500	99,497	72%	129,981	91,978	71%	50,503	150,000	66%
6255 Auditing	0	0	0	-	0	0	-	66,950	60,000	(6,950)	-12%	48,950	(18,000)	-37%	66,950	60,000	-12%
6260 Consulting services	0	1,258	1,258	100%	8,750	8,750	100%	10,770	13,842	3,072	22%	12,500	1,730	14%	12,028	15,100	20%
6265 Recruiting services	0	625	625	100%	163	163	100%	2,151	6,875	4,724	69%	163	(1,988)	-1220%	2,776	7,500	63%
6290 Commercial insurance	2,484	2,537	53	2%	1,480	(1,004)	-68%	27,816	27,912	96	0%	14,002	(13,814)	-99%	30,353	30,449	0%
Total Professional Services	11,888	19,219	7,331	38%	14,134	2,246	16%	169,451	272,130	102,679	38%	224,956	55,505	25%	188,670	291,349	35%
6351 Awards & Recognitions	0	0	0	-	0	0	-	3,985	4,250	265	6%	2,199	(1,786)	-81%	4,085	4,350	6%
Total Marketing Expense	0	0	0	-	0	0	-	3,985	4,250	265	6%	2,199	(1,786)	-81%	4,085	4,350	6%
6400 Small equipment & tools	3,700	417	(3,283)	-788%	0	(3,700)	-	4,526	4,583	57	1%	271	(4,255)	-1569%	4,943	5,000	1%
6420 Janitorial supplies	284	208	(76)	-37%	535	251	47%	1,276	2,292	1,016	44%	1,446	171	12%	1,484	2,500	41%
6425 Operational supplies	0	0	0	-	153	153	100%	33	0	(33)	-	193	160	83%	33	0	-
6430 Equipment Rental	0	0	0	-	0	0	-	94	0	(94)	-	0	(94)	-	94	0	-
6450 Fuel - Gas	230	83	(146)	-176%	128	(102)	-79%	3,500	917	(2,584)	-282%	644	(2,857)	-444%	3,584	1,000	-258%
Total Operational Expense	4,214	708	(3,506)	-495%	816	(3,398)	-416%	9,429	7,792	(1,637)	-21%	2,554	(6,875)	-269%	10,137	8,500	-19%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund Department: Administration Location: All Budget: Adopted



Administration	Current Period				Same Month Last Year			Year to Date				Year End					
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6505 Repairs & maintenance vehicles	17	33	16	48%	316	298	94%	586	367	(219)	-60%	983	398	40%	619	400	-55%
6510 Repairs & maintenance buildings	6,769	4,407	(2,362)	-54%	0	(6,769)	-	60,574	48,473	(12,101)	-25%	12,250	(48,324)	-394%	64,981	52,880	-23%
6580 Permits	0	0	0	-	0	0	-	525	0	(525)	-	0	(525)	-	525	0	-
Total Repair and Maintenance	6,923	4,482	(2,441)	-54%	478	(6,445)	-1347%	61,832	49,298	(12,533)	-25%	13,435	(48,397)	-360%	66,313	53,780	-23%
6599 Budget Contingency	0	0	0	-	0	0	-	0	0	0	-	0	0	-	668,314	668,314	0%
Total Goods & Services	41,301	44,801	3,500	8%	29,677	(11,624)	-39%	476,932	557,774	80,843	14%	447,553	(29,379)	-7%	1,190,145	1,270,988	6%
Total Expenses	145,659	143,376	(2,283)	-2%	110,245	(35,413)	-32%	1,532,716	1,741,059	208,342	12%	1,346,957	(185,760)	-14%	2,344,506	2,552,848	8%
Operating Results	(134,452)	(125,664)	(8,788)	7%	(95,456)	(38,996)	41%	(1,392,207)	(1,546,232)	154,025	-10%	(1,225,165)	(167,042)	14%	(2,186,284)	(2,340,309.00)	-7%
Other Income & Expenses																	
Other Income																	
4405 Property Taxes - Current Year	9,747	9,879	(132)	-1%	9,790	(43)	0%	1,932,397	1,887,498	44,900	2%	1,870,546	61,852	3%	1,961,036	1,916,136	2%
4410 Property Taxes - Prior Years	2,000	2,592	(592)	-23%	3,325	(1,325)	-40%	48,706	65,402	(16,696)	-26%	83,886	(35,180)	-42%	63,304	80,000	-21%
4505 Interest - Bank	5,294	1,000	4,294	429%	1,245	4,049	325%	73,597	11,000	62,597	569%	13,644	59,953	439%	74,597	12,000	522%
4506 Interest - Southport Note	1,586	1,586	0	0%	1,757	(171)	-10%	18,406	18,235	170	1%	20,091	(1,686)	-8%	19,977	19,807	1%
4515 Principal Repayment - Southport Note	5,788	5,788	0	0%	5,617	171	3%	62,708	62,878	(170)	0%	61,022	1,686	3%	68,510	68,680	0%
4905 Other	25	0	25	-	266	(241)	-91%	48,491	0	48,491	-	96,450	(47,958)	-50%	48,491	0	-
4915 Insurance Reimbursement	0	0	0	-	0	0	-	1,250	0	1,250	-	139,060	(137,810)	-99%	1,250	0	-
Total Other Income	24,440	20,845	3,595	17%	22,000	2,440	11%	2,185,556	2,045,013	140,542	7%	2,284,699	(99,143)	-4%	2,237,165	2,096,623	7%
Other Expenses																	
Taxes & Misc Expenses																	
6720 Property Tax - Sublet Facilities	0	0	0	-	0	0	-	2,856	0	(2,856)	-	18,416	15,560	84%	2,856	0	-
6740 Merchant fees	2,073	2,500	427	17%	2,268	195	9%	30,650	27,500	(3,150)	-11%	29,854	(795)	-3%	33,150	30,000	-10%
6745 Banking fees	208	42	(166)	-399%	138	(70)	-50%	1,640	458	(1,182)	-258%	1,898	258	14%	1,682	500	-236%
6755 Insurance Claims	0	0	0	-	0	0	-	10,287	0	(10,287)	-	0	(10,287)	-	10,287	0	-
Total Taxes & Misc Expenses	2,280	2,542	261	10%	2,406	125	5%	45,433	27,958	(17,474)	-63%	50,169	4,736	9%	47,974	30,500	-57%
Debt Services																	
7005 Principal repayment	115,000	115,000	0	0%	130,000	15,000	12%	115,000	115,000	0	0%	130,000	15,000	12%	115,000	115,000	0%
7010 Interest payment	35,897	71,794	35,897	50%	52,735	16,839	32%	71,794	71,794	0	0%	52,990	(18,803)	-35%	71,794	71,794	0%
7020 Principal repayment - Vehicles	562	550	(12)	-2%	(9)	(571)	6253%	6,066	6,049	(17)	0%	7,298	1,232	17%	6,616	6,599	0%
7025 Interest payment - Vehicles	100	116	16	13%	12	(89)	-754%	1,217	1,274	57	4%	640	(577)	-90%	1,333	1,390	4%
8010 CIP Buildings	6,000	0	(6,000)	-	0	(6,000)	-	21,994	0	(21,994)	-	0	(21,994)	-	21,994	0	-
8020 CIP Machinery & Equipment	14,764	0	(14,764)	-	0	(14,764)	-	24,989	27,000	2,011	7%	0	(24,989)	-	24,989	27,000	7%
9005 Transfers out	0	0	0	-	0	0	-	0	0	0	-	0	0	-	1,000,000	1,000,000	0%
Total Debt Services	172,323	187,459	15,136	8%	182,738	10,415	6%	241,059	221,116	(19,943)	-9%	190,929	(50,131)	-26%	1,241,726	1,221,783	-2%
Total Other Expenses	174,603	190,001	15,398	8%	185,144	10,541	6%	286,492	249,075	(37,417)	-15%	241,098	(45,395)	-19%	1,289,700	1,252,283	-3%
Net Other Income	(150,163)	(169,156)	18,992	-11%	(163,144)	12,980	-8%	1,899,063	1,795,939	103,125	6%	2,043,601	(144,538)	-7%	947,465	844,341	12%
Net Result	(284,615)	(294,820)	10,204	-3%	(258,599)	(26,016)	10%	506,857	249,707	257,149	103%	818,436	(311,580)	-38%	(1,238,819)	(1,495,969)	-17%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund

Department: Charleston Ops

Location: All

Budget: Adopted



Charleston Ops	Current Period				Same Month Last Year			Year to Date					Year End				
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD			Jul 2022 - Jun 2023		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4005 Building & Dock Leases	25,933	28,502	(2,569)	-9%	24,767	1,166	5%	285,890	313,521	(27,631)	-9%	269,531	16,359	6%	314,392	342,023	-8%
4100 Annual Moorage	36,547	28,116	8,431	30%	25,807	10,741	42%	331,091	382,412	(51,322)	-13%	351,001	(19,910)	-6%	403,220	454,542	-11%
4105 Semi-Annual Moorage	14,865	9,307	5,558	60%	9,564	5,301	55%	102,266	105,728	(3,461)	-3%	108,642	(6,376)	-6%	111,539	115,000	-3%
4110 Monthly Moorage	14,106	19,580	(5,474)	-28%	18,935	(4,829)	-26%	162,551	187,371	(24,820)	-13%	181,199	(18,648)	-10%	180,180	205,000	-12%
4115 Transient Moorage	6,759	8,127	(1,367)	-17%	7,327	(567)	-8%	89,587	89,393	194	0%	84,936	4,652	5%	97,714	97,520	0%
4118 Work Dock	3,438	6,250	(2,812)	-45%	8,598	(5,160)	-60%	33,136	68,750	(35,614)	-52%	71,320	(38,185)	-54%	39,386	75,000	-47%
4120 Metered Utilities	30	63	(33)	-52%	30	0	0%	330	688	(358)	-52%	330	0	0%	393	750	-48%
4125 Launch Ramp	3,673	2,634	1,039	39%	2,538	1,135	45%	38,610	40,930	(2,320)	-6%	39,435	(825)	-2%	42,680	45,000	-5%
4130 Public Buying Dock	0	17	(17)	-100%	0	0	-	0	183	(183)	-100%	0	0	-	17	200	-92%
4135 Storage Yard	39,986	3,533	36,453	1032%	3,142	36,845	1173%	73,729	38,867	34,862	90%	34,050	39,680	117%	77,262	42,400	82%
4140 Storage Unit	16,613	16,104	509	3%	15,582	1,032	7%	183,067	177,144	5,923	3%	173,290	9,777	6%	199,171	193,248	3%
4145 Long Term Boat Storage	9,099	10,236	(1,137)	-11%	8,093	1,006	12%	104,365	112,592	(8,227)	-7%	95,137	9,228	10%	114,601	122,828	-7%
4150 Short Term Boat Storage	4,510	3,412	1,098	32%	4,697	(187)	-4%	53,645	37,530	16,115	43%	38,885	14,760	38%	57,057	40,942	39%
4155 Boat Wash	148	83	65	78%	70	78	112%	223	917	(694)	-76%	735	(513)	-70%	306	1,000	-69%
4165 Space Rents	23,740	37,142	(13,402)	-36%	41,626	(17,886)	-43%	343,408	375,884	(32,476)	-9%	421,260	(77,852)	-18%	392,524	425,000	-8%
4173 Laundry	400	481	(80)	-17%	390	11	3%	5,583	4,864	719	15%	5,346	237	4%	6,219	5,500	13%
4175 Propane	1,000	1,154	(154)	-13%	772	228	30%	14,365	11,675	2,690	23%	11,809	2,556	22%	15,890	13,200	20%
4180 Merchandise	64	44	20	46%	41	23	56%	436	442	(6)	-1%	406	30	7%	494	500	-1%
4185 Visitor Convention Bureau Fee	0	306	(306)	-100%	210	(210)	-100%	2,157	3,096	(939)	-30%	3,234	(1,077)	-33%	2,561	3,500	-27%
4190 Ice	3,657	20,311	(16,655)	-82%	15,053	(11,397)	-76%	191,029	241,124	(50,095)	-21%	178,703	12,326	7%	249,905	300,000	-17%
4200 Boat Lifts	9,688	5,118	4,570	89%	4,226	5,462	129%	52,042	55,301	(3,259)	-6%	45,658	6,384	14%	56,741	60,000	-5%
4230 Environmental Fee	4,254	2,917	1,337	46%	2,817	1,437	51%	38,550	32,083	6,466	20%	27,696	10,854	39%	41,466	35,000	18%
4235 Customer Discounts	0	(437)	437	-100%	(131)	131	-100%	(2,976)	(4,422)	1,446	-33%	(4,679)	1,703	-36%	(3,554)	(5,000)	-29%
4290 Other	4,648	4,167	482	12%	3,474	1,175	34%	104,413	45,833	58,580	128%	45,472	58,941	130%	108,580	50,000	117%
4295 Bad Debt Expense	0	0	0	-	0	0	-	(26,821)	(22,500)	(4,321)	19%	(52,941)	26,121	-49%	(34,321)	(30,000)	14%
Total Operating Income	223,160	207,165	15,995	8%	197,626	25,535	13%	2,180,675	2,299,405	(118,730)	-5%	2,130,454	50,221	2%	2,474,422	2,593,152	-5%
Expenses																	
Personnel Services																	
5005 Salaries	24,456	35,307	10,851	31%	23,306	(1,150)	-5%	321,674	423,823	102,149	24%	383,442	61,768	16%	356,981	459,130	22%
5010 Other compensation	0	951	951	100%	0	0	-	8,846	11,411	2,564	22%	3,216	(5,631)	-175%	9,797	12,361	21%
5015 Overtime	2,074	1,682	(392)	-23%	90	(1,983)	-2196%	13,933	20,188	6,254	31%	3,149	(10,784)	-342%	15,615	21,870	29%
Total Compensation	26,529	37,940	11,410	30%	23,396	(3,133)	-13%	344,454	455,422	110,968	24%	389,807	45,353	12%	382,393	493,361	22%
5100 Federal Payroll taxes	2,017	2,902	885	30%	1,736	(281)	-16%	26,097	34,840	8,743	25%	28,904	2,807	10%	28,999	37,742	23%
5105 State Payroll taxes	105	0	(105)	-	11	(95)	-863%	726	0	(726)	-	143	(583)	-407%	726	0	-
5110 Unemployment Insurance	712	1,032	320	31%	658	(54)	-8%	9,301	12,385	3,084	25%	8,317	(984)	-12%	10,333	13,417	23%
5115 Workers compensation	4,441	2,672	(1,769)	-66%	3,323	(1,118)	-34%	42,365	32,075	(10,290)	-32%	36,553	(5,812)	-16%	45,037	34,747	-30%
Total Payroll Taxes	7,276	6,606	(670)	-10%	5,728	(1,548)	-27%	78,489	79,300	811	1%	73,917	(4,572)	-6%	85,095	85,906	1%
5200 Medical insurance	7,082	11,306	4,224	37%	8,074	992	12%	94,764	135,720	40,956	30%	108,609	13,845	13%	106,070	147,026	28%
5205 Dental insurance	423	826	403	49%	665	241	36%	7,257	9,914	2,658	27%	8,559	1,302	15%	8,083	10,740	25%
5215 Term life insurance	50	104	54	52%	96	46	48%	1,070	1,246	176	14%	1,314	244	19%	1,174	1,350	13%
5220 Long Term Disability insurance	120	226	106	47%	168	49	29%	2,078	2,708	630	23%	2,589	511	20%	2,304	2,934	21%
5225 PERS Employer Contributions	4,657	8,303	3,646	44%	5,161	505	10%	54,846	99,668	44,822	45%	88,808	33,962	38%	63,149	107,971	42%
5230 PERS Employee Contributions	1,328	2,219	891	40%	1,404	76	5%	15,263	26,641	11,378	43%	24,518	9,255	38%	17,482	28,860	39%
5295 Allocations	0	(3,160)	(3,160)	100%	0	0	-	0	(37,927)	(37,927)	100%	0	0	-	(3,159)	(41,086)	92%
Total Insured Benefits	13,659	19,824	6,165	31%	15,568	1,909	12%	175,277	237,971	62,694	26%	234,397	59,120	25%	195,102	257,795	pg. 24%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Adopted



Charleston Ops	Current Period				Same Month Last Year			Year to Date						Year End			
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD		Jul 2022 - Jun 2023			
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Total Personnel Services	47,465	64,370	16,905	26%	44,693	(2,772)	-6%	598,220	772,693	174,473	23%	698,121	99,901	14%	662,590	837,063	21%
Goods & Services																	
6025 Travel - lodging & transportation	0	42	42	100%	0	0	-	634	458	(175)	-38%	0	(634)	-	675	500	-35%
6030 Travel - Per Diem & mileage reimbursement	0	21	21	100%	0	0	-	0	229	229	100%	407	407	100%	21	250	92%
6035 Meals & Entertainment	42	25	(17)	-70%	0	(42)	-	213	275	62	23%	60	(152)	-252%	238	300	21%
Total Travel & Entertainment	42	88	45	51%	0	(42)	-	846	963	116	12%	468	(379)	-81%	934	1,050	11%
6055 Kitchen supplies	289	250	(39)	-16%	140	(149)	-106%	2,047	2,750	703	26%	1,542	(505)	-33%	2,297	3,000	23%
6070 Postage & courier services	0	0	0	-	0	0	-	123	189	66	35%	182	59	32%	185	250	26%
Total Office Expense	289	250	(39)	-16%	140	(149)	-106%	2,170	2,939	769	26%	1,724	(446)	-26%	2,481	3,250	24%
6100 Telephone - landline	340	208	(131)	-63%	176	(163)	-93%	2,423	2,292	(131)	-6%	1,969	(454)	-23%	2,631	2,500	-5%
6105 Telephone - mobile	504	530	26	5%	496	(8)	-2%	5,732	5,830	98	2%	5,100	(632)	-12%	6,262	6,360	2%
6110 Internet services	1,922	1,850	(72)	-4%	1,250	(672)	-54%	21,178	20,350	(828)	-4%	13,701	(7,477)	-55%	23,028	22,200	-4%
6115 Cable TV	925	1,066	141	13%	919	(6)	-1%	10,146	11,726	1,581	13%	9,926	(219)	-2%	11,212	12,792	12%
6130 Electricity	22,277	20,069	(2,208)	-11%	18,976	(3,301)	-17%	227,199	234,421	7,222	3%	212,467	(14,733)	-7%	248,038	255,260	3%
6131 Propane - Operations	158	167	9	5%	109	(48)	-44%	1,906	1,833	(72)	-4%	1,749	(157)	-9%	2,072	2,000	-4%
6135 Water/Sewer	7,264	6,608	(656)	-10%	6,361	(902)	-14%	95,492	77,322	(18,170)	-23%	83,035	(12,457)	-15%	103,170	85,000	-21%
6140 Garbage/Sanitation Collection	7,110	8,333	1,223	15%	3,575	(3,535)	-99%	72,877	91,667	18,790	20%	69,496	(3,381)	-5%	81,210	100,000	19%
6145 Hazardous material disposal	0	583	583	100%	0	0	-	6,460	6,417	(43)	-1%	7,732	1,272	16%	7,043	7,000	-1%
6150 Derelict boat disposal	0	0	0	-	0	0	-	114,693	90,000	(24,693)	-27%	4,748	(109,945)	-2316%	114,693	90,000	-27%
6155 Environmental Remediation/Mitigation/Monitoring	747	500	(247)	-49%	0	(747)	-	2,544	5,500	2,956	54%	5,785	3,241	56%	3,044	6,000	49%
Total Utilities	41,246	39,914	(1,331)	-3%	31,863	(9,382)	-29%	560,649	547,358	(13,292)	-2%	415,707	(144,942)	-35%	602,404	589,112	-2%
6200 Temporary/Contract help	0	4,133	4,133	100%	0	0	-	0	45,467	45,467	100%	16,709	16,709	100%	4,133	49,600	92%
6205 Janitorial services	32	30	(2)	-6%	29	(3)	-11%	369	330	(39)	-12%	350	(19)	-6%	399	360	-11%
6210 Vending machine services	125	417	292	70%	1,149	1,024	89%	2,837	4,583	1,747	38%	2,305	(532)	-23%	3,253	5,000	35%
6245 Legal advertising	231	250	19	8%	177	(54)	-30%	815	2,750	1,935	70%	1,993	1,178	59%	1,065	3,000	64%
6250 Legal services	0	0	0	-	0	0	-	0	0	0	-	713	713	100%	0	0	-
6260 Consulting services	6,082	6,667	585	9%	258	(5,824)	-2257%	80,851	73,333	(7,518)	-10%	4,874	(75,977)	-1559%	87,518	80,000	-9%
6290 Commercial insurance	9,132	8,674	(457)	-5%	7,940	(1,191)	-15%	93,302	95,418	2,115	2%	86,237	(7,065)	-8%	101,977	104,092	2%
Total Professional Services	15,601	20,171	4,570	23%	9,553	(6,048)	-63%	178,174	221,881	43,707	20%	114,780	(63,395)	-55%	198,345	242,052	18%
6350 Employee sponsorships	0	0	0	-	0	0	-	0	0	0	-	786	786	100%	0	0	-
6351 Awards & Recognitions	0	0	0	-	0	0	-	0	0	0	-	106	106	100%	0	0	-
Total Marketing Expense	0	0	0	-	0	0	-	0	0	0	-	892	892	100%	0	0	-
6400 Small equipment & tools	3,147	500	(2,647)	-529%	3,331	184	6%	12,443	5,500	(6,943)	-126%	8,863	(3,580)	-40%	12,943	6,000	-116%
6405 Safety/hazardous materials	128	0	(128)	-	0	(128)	-	128	0	(128)	-	639	512	80%	128	0	-
6410 Signage	0	63	63	100%	0	0	-	0	688	688	100%	132	132	100%	63	750	92%
6415 Clothing	0	283	283	100%	0	0	-	1,733	3,117	1,384	44%	872	(861)	-99%	2,016	3,400	41%
6420 Janitorial supplies	944	1,417	472	33%	1,506	562	37%	9,964	15,583	5,619	36%	14,652	4,687	32%	11,381	17,000	33%
6425 Operational supplies	995	2,542	1,546	61%	59	(936)	-1575%	19,978	27,958	7,981	29%	138,359	118,381	86%	22,519	30,500	26%
6430 Equipment Rental	0	625	625	100%	0	0	-	3,190	6,875	3,685	54%	2,451	(739)	-30%	3,815	7,500	49%
6450 Fuel - Gas	1,784	833	(951)	-114%	1,552	(232)	-15%	11,257	9,167	(2,090)	-23%	8,804	(2,453)	-28%	12,090	10,000	-21%
6455 Fuel - Diesel	825	333	(492)	-148%	105	(720)	-688%	6,716	3,667	(3,049)	-83%	2,026	(4,690)	-231%	7,049	4,000	-76%
6481 Propane - Retail	769	625	(144)	-23%	703	(66)	-9%	11,517	6,875	(4,642)	-68%	10,078	(1,439)	-14%	12,142	7,500	-62%
Total Operational Expense	8,593	7,221	(1,372)	-19%	7,256	(1,336)	-18%	76,926	79,429	2,503	3%	186,876	109,950	59%	84,147	86,650	3%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund

Department: Charleston Ops

Location: All

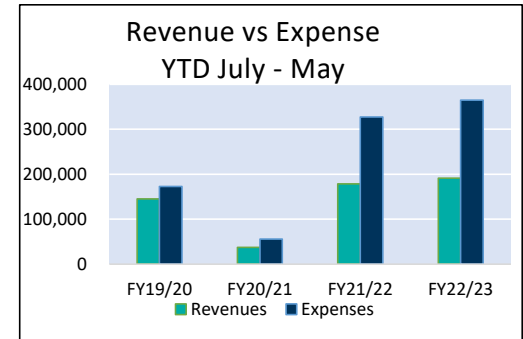
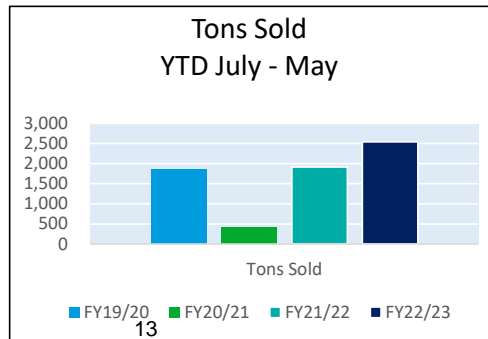
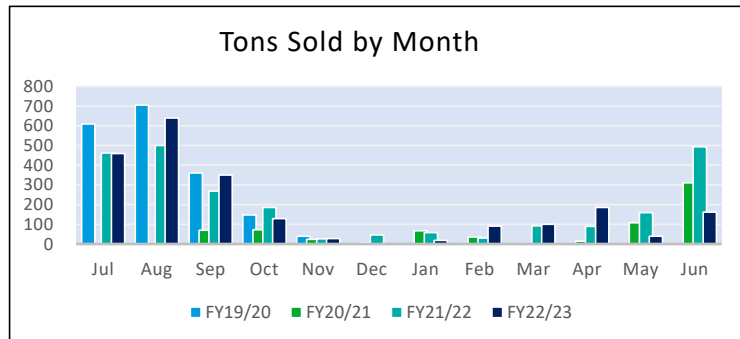
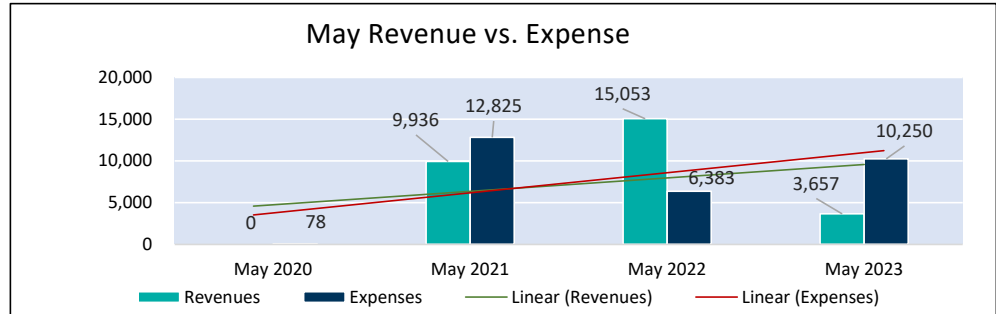
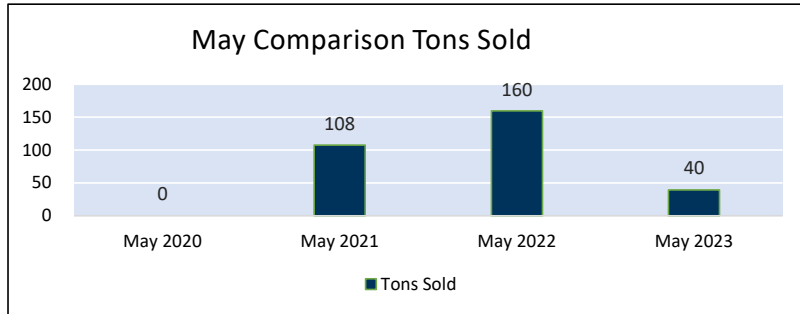
Budget: Adopted



Charleston Ops	Current Period				Same Month Last Year			Year to Date					Year End				
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD			Jul 2022 - Jun 2023		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6500 Repairs & maintenance equipment	364	5,000	4,636	93%	3,780	3,415	90%	80,328	55,000	(25,328)	-46%	35,378	(44,950)	-127%	85,328	60,000	-42%
6505 Repairs & maintenance vehicles	1,009	1,542	533	35%	1,270	261	21%	36,644	16,958	(19,685)	-116%	6,200	(30,443)	-491%	38,185	18,500	-106%
6510 Repairs & maintenance buildings	17,629	3,125	(14,504)	-464%	447	(17,182)	-3841%	46,480	34,375	(12,105)	-35%	18,954	(27,526)	-145%	49,605	37,500	-32%
6515 Repairs & maintenance land improvements	1,488	250	(1,238)	-495%	0	(1,488)	-	3,631	2,750	(881)	-32%	1,038	(2,593)	-250%	3,881	3,000	-29%
6520 Repairs & maintenance docks	0	5,000	5,000	100%	416	416	100%	20,801	55,000	34,199	62%	23,350	2,549	11%	25,801	60,000	57%
6540 Marina dredging	0	15,000	15,000	100%	0	0	-	124,730	245,000	120,270	49%	0	(124,730)	-	139,730	260,000	46%
6575 Waterway Leases	0	0	0	-	0	0	-	28,632	38,000	9,368	25%	34,492	5,861	17%	28,632	38,000	25%
6580 Permits	957	700	(257)	-37%	1,152	195	17%	16,290	5,700	(10,590)	-186%	5,706	(10,584)	-185%	16,290	5,700	-186%
Total Repair and Maintenance	21,447	30,617	9,170	30%	7,065	(14,382)	-204%	357,534	452,783	95,249	21%	125,118	(232,416)	-186%	387,451	482,700	20%
Total Goods & Services	87,218	98,260	11,042	11%	55,877	(31,341)	-56%	1,176,300	1,305,352	129,052	10%	845,565	(330,735)	-39%	1,275,762	1,404,814	9%
Total Expenses	134,683	162,630	27,948	17%	100,570	(34,113)	-34%	1,774,520	2,078,045	303,525	15%	1,543,685	(230,834)	-15%	1,938,351	2,241,877	14%
Operating Results	88,477	44,535	43,943	99%	97,056	(8,578)	-9%	406,155	221,360	184,795	83%	586,768	(180,613)	-31%	536,071	351,275	53%
Other Income & Expenses																	
Other Income																	
4450 Lodging Tax	29	0	29	-	0	29	-	146	0	146	-	111	36	32%	146	0	-
4650 Grants Received - MAP	0	0	0	-	0	0	-	0	5,000	(5,000)	-100%	0	0	-	0	5,000	-100%
4695 Grants Received - Other	5,000	0	5,000	-	0	5,000	-	74,282	75,000	(718)	-1%	0	74,282	-	74,282	75,000	-1%
4905 Other	275	0	275	-	0	275	-	12,962	0	12,962	-	61,712	(48,750)	-79%	12,962	0	-
4915 Insurance Reimbursement	0	0	0	-	0	0	-	60,020	0	60,020	-	5,225	54,795	1049%	60,020	0	-
Total Other Income	5,304	0	5,304	-	0	5,304	-	147,409	80,000	67,409	84%	67,048	80,362	120%	147,409	80,000	84%
Other Expenses																	
Taxes & Misc Expenses																	
6720 Property Tax - Sublet Facilities	0	0	0	-	-	-	-	10,754	10,500	(254)	-2%	10,112	(642)	-6%	10,754	10,500.00	-2%
6745 Banking fees	-	-	-	-	0	0	-	5	-	(5)	-	0	(5)	-	5	-	-
6755 Insurance Claims	1,212	0	(1,212)	-	30,237	29,025	96%	30,236	0	(30,236)	-	120,487	90,251	75%	30,236	0	-
Total Taxes & Misc Expenses	1,211.92	-	(1,211.92)	-	30,237	29,025	96%	40,995	10,500.00	(30,495)	-290%	130,599	89,605	69%	40,995	10,500.00	-290%
Debt Services																	
7005 Principal repayment	0	0	0	-	0	0	-	223,162	223,162	0	0%	218,878	(4,283)	-2%	223,162	223,162	0%
7010 Interest payment	18,252	0	(18,252)	-	19,092	839	4%	149,490	149,490	0	0%	148,580	(910)	-1%	149,490	149,490	0%
7020 Vehicle Principal repayment	777	1,305	529	40%	761	(16)	-2%	12,049	14,360	2,311	16%	9,580	(2,469)	-26%	13,354	15,665	15%
7025 Vehicle Interest payment	27	164	137	84%	43	16	37%	1,238	1,807	568	31%	784	(455)	-58%	1,403	1,971	29%
8010 CIP Buildings	0	2,500	2,500	100%	0	0	-	0	27,500	27,500	100%	22,268	22,268	100%	2,500	30,000	92%
8011 CIP Docks	0	4,167	4,167	100%	0	0	-	50,000	45,833	(4,167)	-9%	99,500	49,500	50%	54,167	50,000	-8%
8020 CIP Machinery & Equipment	0	0	0	-	0	0	-	9,100	0	(9,100)	-	68,494	59,394	87%	9,100	0	-
Total Debt Services	19,056	8,136	(10,920)	-134%	19,896	839	4%	445,039	462,152	17,113	4%	568,084	123,045	22%	453,175	470,288	4%
Total Other Expenses	20,268	8,136	(12,132)	-149%	50,133	29,864	60%	486,034	472,652	(13,382)	-3%	698,684	212,649	30%	494,170	480,788	-3%
Net Other Income	(14,964)	(8,136)	(6,828)	84%	(50,133)	35,168	-70%	(338,625)	(392,652)	54,027	-14%	(631,636)	293,011	-46%	(346,761)	(400,788)	-13%
Net Result	73,513	36,398	37,115	102%	46,923	26,590	57%	67,531	(171,292)	238,823	-139%	(44,868)	112,398	-251%	189,310	(49,513)	-482%

Ice Plant	Current Period		Same Month Prior Years			Year to Date					Year End		
	May 2023		May 2022	May 2021	May 2020	Jul 2022 - May 2023		Prior FYTD vs Current FYTD			Jul 2022 - Jun 2023		
	Actual	Budget	Actual	Actual	Actual	Actual	Budget	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Tons Sold	40	223	160	108	0	2,044	2,650	1,916	128	6.70%	2,690	3,296	-18.38%
Revenues													
Ice Sales	3,657	20,311	15,053	9,936	0	191,029	241,124	178,703	12,326	6.90%	249,905	300,000	-16.70%
Insurance Reimbursement	0	0	0	0	46,473	18,500	0	0	18,500	-	18,500	0	-
Total Revenues	3,657	20,311	15,053	9,936	46,473	209,529	241,124	178,703	30,826	17.25%	268,405	300,000	-10.53%
Expenses													
Personnel Services	1,785	2,620	472	39	0	15,966	31,448	19,484	(3,518)	-18.06%	18,586	34,068	-45.44%
Utilities	5,305	5,405	3,914	2,287	78	59,184	77,755	55,608	3,576	6.43%	66,429	85,000	-21.85%
Repairs & Maintenance	780	1,667	0	720	0	41,963	18,333	7,436	34,527	464.30%	43,630	20,000	118.15%
Operational Supplies & Service	2,380	1,301	1,997	9,779	0	27,560	14,513	25,351	2,209	8.71%	28,861	15,814	82.50%
Debt Services	0	0	0	0	0	220,000	220,000	200,000	20,000	10.00%	220,000	220,000	0.00%
Total Expenses	10,250	10,993	6,383	12,825	78	364,672	362,049	327,067	37,605	11.50%	377,505	374,881	0.70%
Net Result	(6,593)	9,318	8,670	(2,889)	46,395	(155,143)	(120,925)	(148,364)	(6,779)	4.57%	(109,100)	(74,881)	45.70%
Gain (loss) Per Ton	(166.92)	41.75	54.36	(26.88)	0.00	(75.90)	(45.64)	(77.45)			(40.55)	(22.72)	

Fisheries	Current Period		Same Month Prior Years			Year to Date			Prior FYTD vs Current FYTD		
	May 2023		May 2022	May 2021	May 2020	FY22/23			Last FY	Ton Diff	% Diff
Albacore Tuna (Oregon) MT		0.0	0.0	0.0	0.0			2,840.6	1,460.5	1,380	94.50%
Pink Shrimp (Oregon) MT		2,816.7	1,783.8	1,543.1	1,843.6			16,314.6	16,216.9	98	0.60%
Dungeness Crab (Coos Bay) MT		157.2	10.1	14.8	46.8			3,540.1	1,715.9	1,824	106.31%



Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund

Department: External Affairs

Location: All

Budget: Adopted



External Affairs	Current Period				Same Month Last Year			Year to Date						Year End			
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD		Jul 2022 - Jun 2023			
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4180 Merchandise	0	0	0	-	0	0	-	4	0	4	-	78	(74)	-95%	4	0	-
4290 Other	15,000	25	14,975	59900%	15,000	0	0%	165,145	90,275	74,870	83%	75,050	90,095	120%	165,170	90,300	83%
Total Operating Income	15,000	25	14,975	59900%	15,000	0	0%	165,149	90,275	74,874	83%	75,128	90,021	120%	165,174	90,300	83%
Expenses																	
Personnel Services																	
5005 Salaries	7,658	12,501	4,842	39%	7,084	(574)	-8%	88,629	150,056	61,427	41%	82,217	(6,412)	-8%	101,130	162,556	38%
5010 Other compensation	0	337	337	100%	0	0	-	0	4,040	4,040	100%	0	0	-	337	4,377	92%
Total Compensation	7,658	12,837	5,179	40%	7,084	(574)	-8%	88,629	154,096	65,466	42%	82,217	(6,412)	-8%	101,466	166,933	39%
5100 Federal Payroll taxes	582	982	400	41%	538	(44)	-8%	6,740	11,788	5,049	43%	6,249	(491)	-8%	7,722	12,770	40%
5105 State Payroll taxes	30	0	(30)	-	2	(29)	-1814%	178	0	(178)	-	16	(161)	-990%	178	0	-
5110 Unemployment Insurance	205	264	59	22%	204	(1)	-1%	1,139	3,170	2,032	64%	1,123	(16)	-1%	1,403	3,434	59%
5115 Workers compensation	80	65	(15)	-23%	37	(43)	-118%	797	780	(17)	-2%	402	(396)	-98%	862	845	-2%
Total Payroll Taxes	898	1,311	414	32%	780	(117)	-15%	8,853	15,738	6,885	44%	7,790	(1,064)	-14%	10,165	17,050	40%
5200 Medical insurance	1,163	3,120	1,957	63%	1,090	(73)	-7%	12,792	37,455	24,663	66%	11,987	(805)	-7%	15,913	40,576	61%
5205 Dental insurance	108	263	155	59%	108	0	0%	1,184	3,154	1,970	62%	1,184	0	0%	1,447	3,417	58%
5215 Term life insurance	13	23	11	46%	13	0	0%	138	277	139	50%	149	12	8%	161	300	46%
5220 Long Term Disability insurance	51	76	26	34%	47	(4)	-8%	557	915	359	39%	556	(0)	0%	633	992	36%
5225 PERS Employer Contributions	1,611	2,630	1,019	39%	1,491	(121)	-8%	18,648	31,572	12,924	41%	17,352	(1,296)	-7%	21,278	34,202	38%
5230 PERS Employee Contributions	459	750	291	39%	425	(34)	-8%	5,318	9,003	3,686	41%	4,933	(385)	-8%	6,068	9,753	38%
Total Insured Benefits	3,404	6,863	3,458	50%	3,172	(232)	-7%	38,636	82,377	43,741	53%	36,161	(2,474)	-7%	45,498	89,239	49%
Total Personnel Services	11,960	21,011	9,051	43%	11,037	(923)	-8%	136,119	252,211	116,093	46%	126,169	(9,950)	-8%	157,129	273,222	42%
Goods & Services																	
6020 Travel - airfare	0	83	83	100%	0	0	-	0	917	917	100%	0	0	-	83	1,000	92%
6025 Travel - lodging & transportation	0	83	83	100%	0	0	-	630	917	287	31%	0	(630)	-	713	1,000	29%
6030 Travel - Per Diem & mileage reimbursement	0	83	83	100%	0	0	-	0	917	917	100%	0	0	-	83	1,000	92%
6035 Meals & Entertainment	0	92	92	100%	0	0	-	4,101	1,008	(3,093)	-307%	811	(3,290)	-406%	4,193	1,100	-281%
Total Travel & Entertainment	0	342	342	100%	0	0	-	4,731	3,758	(973)	-26%	811	(3,920)	-483%	5,073	4,100	-24%
6050 Office supplies	0	0	0	-	0	0	-	0	0	0	-	119	119	100%	0	0	-
6075 Memberships & dues	3,253	3,194	(59)	-2%	2,491	(762)	-31%	35,961	35,138	(823)	-2%	26,883	(9,078)	-34%	39,155	38,332	-2%
Total Office Expense	3,253	3,194	(59)	-2%	2,491	(762)	-31%	35,961	35,138	(823)	-2%	27,002	(8,959)	-33%	39,155	38,332	-2%
6260 Consulting services	0	1,120	1,120	100%	55	55	100%	4,871	12,320	7,449	60%	568	(4,303)	-757%	5,991	13,440	55%
Total Professional Services	0	1,120	1,120	100%	55	55	100%	4,871	12,320	7,449	60%	568	(4,303)	-757%	5,991	13,440	55%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund Department: External Affairs Location: All Budget: Adopted



External Affairs	Current Period				Same Month Last Year			Year to Date						Year End			
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD		Jul 2022 - Jun 2023			
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6310 Marketing supplies	0	425	425	100%	0	0	-	20	4,675	4,655	100%	215	195	91%	445	5,100	91%
6315 Advertising	0	1,383	1,383	100%	10	10	100%	1,361	15,217	13,856	91%	3,840	2,479	65%	2,744	16,600	83%
6320 Cargo recruitment & development	0	0	0	-	0	0	-	0	0	0	-	185	185	100%	0	0	-
6340 Legislative support	21,017	15,500	(5,517)	-36%	20,720	(297)	-1%	214,643	170,500	(44,143)	-26%	149,888	(64,755)	-43%	230,143	186,000	-24%
6345 Community affairs	500	0	(500)	-	0	(500)	-	2,358	3,850	1,492	39%	1,500	(858)	-57%	5,108	6,600	23%
Total Marketing Expense	21,517	17,308	(4,209)	-24%	20,730	(787)	-4%	218,383	194,242	(24,141)	-12%	155,628	(62,755)	-40%	238,441	214,300	-11%
Total Goods & Services	24,771	21,964	(2,806)	-13%	23,277	(1,494)	-6%	263,946	245,458	(18,489)	-8%	184,009	(79,937)	-43%	288,661	270,172	-7%
Total Expenses	36,731	42,975	6,244	15%	34,314	(2,417)	-7%	400,065	497,669	97,604	20%	310,178	(89,886)	-29%	445,790	543,394	18%
Operating Results	(21,731)	(42,950)	21,219	-49%	(19,314)	(2,417)	13%	(234,916)	(407,394)	172,478	-42%	(235,050)	135	0%	(280,616)	(453,094)	-38%
Net Result	(21,731)	(42,950)	21,219	-49%	(19,314)	(2,417)	13%	(234,916)	(407,394)	172,478	-42%	(235,050)	135	0%	(280,616)	(453,094)	-38%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund Department: Port Ops Location: All Budget: Adopted



Port Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4005 Building & Dock Leases	10,579	17,350	(6,771)	-39%	15,668	(5,089)	-32%	144,806	190,852	(46,046)	-24%	137,796	7,011	5%	162,156	208,203	-22%
4010 Property Agreements	7,830	8,439	(609)	-7%	6,299	1,531	24%	100,745	92,834	7,912	9%	80,570	20,175	25%	109,185	101,273	8%
4290 Other	0	1,500	(1,500)	-100%	0	0	-	0	16,500	(16,500)	-100%	5,000	(5,000)	-100%	1,500	18,000	-92%
Total Operating Income	18,409	27,290	(8,880)	-33%	21,966	(3,557)	-16%	245,551	300,186	(54,635)	-18%	223,366	22,186	10%	272,841	327,475	-17%
Expenses																	
Personnel Services																	
5005 Salaries	40,632	48,662	8,030	17%	31,736	(8,896)	-28%	439,060	584,134	145,074	25%	375,440	(63,621)	-17%	487,722	632,796	23%
5010 Other compensation	0	1,180	1,180	100%	0	0	-	0	14,164	14,164	100%	0	0	-	1,180	15,344	92%
5015 Overtime	25	169	144	85%	0	(25)	-	148	2,029	1,881	93%	108	(40)	-37%	317	2,198	86%
5050 Merit Pool	0	623	623	100%	0	0	-	0	7,477	7,477	100%	0	0	-	623	8,100	92%
Total Compensation	40,657	50,634	9,977	20%	31,736	(8,921)	-28%	439,208	607,804	168,596	28%	375,547	(63,661)	-17%	489,842	658,438	26%
5100 Federal Payroll taxes	3,050	3,873	823	21%	2,348	(702)	-30%	32,722	46,497	13,775	30%	28,108	(4,614)	-16%	36,595	50,371	27%
5105 State Payroll taxes	159	0	(159)	-	12	(148)	-1270%	937	0	(937)	-	126	(811)	-645%	937	0	-
5110 Unemployment Insurance	936	1,270	334	26%	775	(161)	-21%	8,469	15,243	6,773	44%	7,440	(1,029)	-14%	9,739	16,513	41%
5115 Workers compensation	170	2,211	2,041	92%	37	(134)	-366%	1,712	26,544	24,832	94%	402	(1,310)	-326%	3,923	28,755	86%
Total Payroll Taxes	4,316	7,355	3,039	41%	3,171	(1,145)	-36%	43,840	88,284	44,444	50%	36,075	(7,764)	-22%	51,194	95,638	46%
5200 Medical insurance	5,716	14,292	8,576	60%	7,723	2,007	26%	77,872	171,560	93,688	55%	62,712	(15,160)	-24%	92,164	185,852	50%
5205 Dental insurance	482	1,150	668	58%	685	203	30%	6,576	13,803	7,227	52%	5,364	(1,212)	-23%	7,726	14,953	48%
5215 Term life insurance	88	127	39	31%	88	0	0%	1,050	1,523	473	31%	1,082	32	3%	1,177	1,650	29%
5220 Long Term Disability insurance	240	302	61	20%	203	(38)	-19%	2,661	3,621	961	27%	2,460	(201)	-8%	2,962	3,923	24%
5225 PERS Employer Contributions	7,292	10,405	3,113	30%	6,162	(1,130)	-18%	76,057	124,902	48,844	39%	75,180	(877)	-1%	86,462	135,307	36%
5230 PERS Employee Contributions	2,055	2,967	913	31%	1,757	(297)	-17%	21,664	35,618	13,954	39%	21,373	(291)	-1%	24,632	38,586	36%
Total Insured Benefits	15,872	29,243	13,371	46%	16,617	746	4%	185,880	351,028	165,147	47%	168,172	(17,709)	-11%	215,123	380,271	43%
Total Personnel Services	60,844	87,231	26,387	30%	51,524	(9,320)	-18%	668,928	1,047,115	378,187	36%	579,794	(89,134)	-15%	756,159	1,134,347	33%
Goods & Services																	
6020 Travel - airfare	0	83	83	100%	0	0	-	0	917	917	100%	0	0	-	83	1,000	92%
6025 Travel - lodging & transportation	0	125	125	100%	0	0	-	0	1,375	1,375	100%	0	0	-	125	1,500	92%
6030 Travel - Per Diem & mileage reimbursement	261	125	(136)	-109%	0	(261)	-	475	1,375	900	65%	0	(475)	-	600	1,500	60%
6035 Meals & Entertainment	0	21	21	100%	0	0	-	0	229	229	100%	59	59	100%	21	250	92%
Total Travel & Entertainment	261	354	93	26%	0	(261)	-	475	3,896	3,421	88%	59	(416)	-706%	829	4,250	80%
6105 Telephone - mobile	0	0	0	-	0	0	-	30	0	(30)	-	0	(30)	-	30	0	-
6130 Electricity	965	1,508	544	36%	1,187	223	19%	11,051	16,592	5,541	33%	5,370	(5,681)	-106%	12,559	18,100	31%
6131 Propane - Operations	0	0	0	-	0	0	-	162	0	(162)	-	110	(53)	-48%	162	0	-
6135 Water/Sewer	412	350	(62)	-18%	103	(309)	-299%	6,609	3,850	(2,759)	-72%	2,736	(3,873)	-142%	6,959	4,200	-66%
6140 Garbage/Sanitation Collection	0	0	0	-	0	0	-	665	0	(665)	-	0	(665)	-	665	0	-
6145 Hazardous material disposal	0	0	0	-	326	326	100%	0	0	0	-	326	326	100%	0	0	-
6155 Environmental Remediation/Mitigation/Monitoring	1,380	708	(672)	-95%	575	(806)	-140%	3,484	7,792	4,308	55%	1,831	(1,652)	-90%	4,192	8,500	51%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund Department: Port Ops Location: All Budget: Adopted



Port Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Total Utilities	2,757	2,567	(190)	-7%	2,191	(566)	-26%	22,001	28,233	6,233	22%	10,373	(11,628)	-112%	24,567	30,800	20%
6200 Temporary/Contract help	0	3,750	3,750	100%	2,215	2,215	100%	9,372	41,250	31,878	77%	19,663	10,291	52%	13,122	45,000	71%
6245 Legal advertising	0	125	125	100%	0	0	-	468	1,375	907	66%	522	54	10%	593	1,500	60%
6260 Consulting services	116	1,025	909	89%	10,208	10,092	99%	34,443	11,275	(23,168)	-205%	31,131	(3,312)	-11%	35,468	12,300	-188%
6290 Commercial insurance	4,266	2,477	(1,789)	-72%	2,240	(2,027)	-90%	34,768	27,246	(7,523)	-28%	16,606	(18,162)	-109%	37,245	29,723	-25%
Total Professional Services	4,382	7,377	2,995	41%	14,663	10,281	70%	79,052	81,146	2,094	3%	67,923	(11,129)	-16%	86,429	88,523	2%
6400 Small equipment & tools	0	83	83	100%	0	0	-	593	917	324	35%	461	(132)	-29%	676	1,000	32%
6405 Safety/hazardous materials	100	1,417	1,317	93%	0	(100)	-	10,099	15,583	5,485	35%	6,459	(3,640)	-56%	11,515	17,000	32%
6410 Signage	0	125	125	100%	320	320	100%	95	1,375	1,280	93%	387	293	76%	220	1,500	85%
6415 Clothing	40	411	371	90%	0	(40)	-	1,160	4,524	3,363	74%	0	(1,160)	-	1,572	4,935	68%
6420 Janitorial supplies	0	42	42	100%	0	0	-	0	458	458	100%	0	0	-	42	500	92%
6425 Operational supplies	0	42	42	100%	0	0	-	158	458	300	65%	426	268	63%	200	500	60%
6450 Fuel - Gas	0	0	0	-	89	89	100%	129	0	(129)	-	133	4	3%	129	0	-
6455 Fuel - Diesel	0	0	0	-	0	0	-	0	0	0	-	63	63	100%	0	0	-
Total Operational Expense	140	2,120	1,980	93%	409	269	66%	12,234	23,315	11,081	48%	7,929	(4,305)	-54%	14,354	25,435	44%
6500 Repairs & maintenance equipment	0	0	0	-	0	0	-	8	0	(8)	-	0	(8)	-	8	0	-
6510 Repairs & maintenance buildings	2,632	417	(2,215)	-532%	971	(1,661)	-171%	11,819	4,583	(7,235)	-158%	2,097	(9,722)	-464%	12,235	5,000	-145%
6515 Repairs & maintenance land improvements	701	208	(492)	-236%	0	(701)	-	201	2,292	2,091	91%	226	25	11%	409	2,500	84%
6520 Repairs & maintenance docks	0	417	417	100%	0	0	-	51	4,583	4,532	99%	32	(19)	-60%	468	5,000	91%
6575 Waterway Leases	0	0	0	-	0	0	-	2,256	0	(2,256)	-	2,250	(6)	0%	2,256	0	-
6580 Permits	0	0	0	-	0	0	-	3,475	7,000	3,525	50%	357	(3,118)	-873%	3,475	7,000	50%
Total Repair and Maintenance	3,332	1,042	(2,291)	-220%	971	(2,362)	-243%	17,811	18,458	648	4%	4,962	(12,848)	-259%	18,852	19,500	3%
Total Goods & Services	10,873	13,459	2,586	19%	18,234	7,361	40%	131,572	155,049	23,477	15%	91,246	(40,326)	-44%	145,031	168,508	14%
Total Expenses	71,717	100,690	28,973	29%	69,758	(1,959)	-3%	800,500	1,202,164	401,664	33%	671,040	(129,460)	-19%	901,190	1,302,854	31%
Operating Results	(53,308)	(73,401)	20,093	-27%	(47,791)	(5,517)	12%	(554,949)	(901,978)	347,029	-38%	(447,675)	(107,274)	24%	(628,350)	(975,379)	-36%
4695 Grants Received - Other	0	0	0	-	0	0	-	0	5,000	(5,000)	-100%	3,000	(3,000)	-100%	0	5,000	-100%
4905 Other	0	0	0	-	0	0	-	15,000	0	15,000	-	241,401	(226,401)	-94%	15,000	0	-
Total Other Income	0	0	0	-	0	0	-	15,000	5,000	10,000	200%	244,401	(229,401)	-94%	15,000	5,000	200%
Taxes & Misc Expenses																	
6720 Property Tax - Sublet Facilities	0	0	0	-	0	0	-	73	0	(73)	-	125	52	42%	73	0	-
6745 Banking fees	0	0	0	-	0	0	-	5,894	7,500	1,606	21%	20,645	14,751	71%	8,394	10,000	16%
Total Taxes & Misc Expenses	0	0	0	-	0	0	-	5,967	7,500	1,533	20%	20,770	14,803	71%	8,467	10,000	15%
7010 Interest payment	0	9,583	9,583	100%	0	0	-	45,531	105,417	59,886	57%	10,455	(35,076)	-336%	55,114	115,000	52%
8020 CIP Machinery & Equipment	0	0	0	-	0	0	-	0	0	0	-	6,760	6,760	100%	0	0	-
Total Debt Services	0	9,583	9,583	100%	0	0	-	45,531	105,417	59,886	57%	17,215	(28,316)	-164%	55,114	115,000	52%
Total Other Expenses	0	9,583	9,583	100%	0	0	-	51,497	112,917	61,419	54%	37,984	(13,513)	-36%	63,581	125,000	49%
Net Other Income	0	(9,583)	9,583	-100%	0	0	-	(36,497)	(107,917)	71,419	-66%	206,417	(242,914)	-118%	(48,581)	(120,000)	-60%
Net Result	(53,308)	(82,984)	29,676	-36%	(47,791)	(5,517)	12%	(591,446)	(1,009,895)	418,449	-41%	(241,258)	(350,188)	145%	(676,930)	(1,095,379)	-38%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: General Fund Department: Rail Ops Location: All Budget: Adopted



Rail Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD			Jul 2022 - Jun 2023		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4010 Property Agreements	22,972	28,090	(5,118)	-18%	47,161	(24,189)	-51%	283,775	281,664	2,111	1%	281,543	2,232	1%	302,111	300,000	1%
4260 Rail Operations Revenue	26,870	75,309	(48,440)	-64%	39,223	(12,353)	-31%	322,926	828,401	(505,475)	-61%	338,253	(15,327)	-5%	398,235	903,710	-56%
4265 Rail Surcharges	29,810	49,276	(19,466)	-40%	44,854	(15,044)	-34%	346,679	542,032	(195,353)	-36%	393,853	(47,174)	-12%	395,954	591,308	-33%
4290 Other	0	0	0	-	0	0	-	0	0	0	-	0	0	-	2,446,302	2,446,302	0%
Total Operating Income	79,652	152,675	(73,023)	-48%	131,238	(51,586)	-39%	953,379	1,652,097	(698,718)	-42%	1,013,649	(60,269)	-6%	3,542,602	4,241,320	-16%
Expenses																	
Goods & Services																	
6260 Consulting services	0	11,250	11,250	100%	13,090	13,090	100%	154,215	123,750	(30,465)	-25%	101,359	(52,855)	-52%	165,465	135,000	-23%
6290 Commercial insurance	4,834	4,114	(720)	-18%	3,528	(1,306)	-37%	34,727	45,250	10,523	23%	37,305	2,578	7%	38,840	49,363	21%
Total Professional Services	4,834	15,364	10,530	69%	16,618	11,784	71%	188,941	169,000	(19,941)	-12%	138,664	(50,277)	-36%	204,305	184,363	-11%
6410 Signage	0	667	667	100%	0	0	-	0	7,333	7,333	100%	0	0	-	667	8,000	92%
Total Operational Expense	0	667	667	100%	0	0	-	0	7,333	7,333	100%	0	0	-	667	8,000	92%
6505 Repairs & maintenance vehicles	0	0	0	-	0	0	-	0	0	0	-	830	830	100%	0	0	-
6510 Repairs & maintenance buildings	196,018	37,500	(158,518)	-423%	0	(196,018)	-	1,186,834	412,500	(774,334)	-188%	4,184	(1,182,650)	-28265%	1,224,334	450,000	-172%
6515 Repairs & maintenance land improve	71	0	(71)	-	0	(71)	-	76,911	0	(76,911)	-	14,660	(62,251)	-425%	76,911	0	-
Total Repair and Maintenance	196,089	37,842	(158,247)	-418%	0	(196,089)	-	1,263,745	416,258	(847,487)	-204%	19,674	(1,244,071)	-6323%	1,301,587	454,100	-187%
Total Goods & Services	200,923	53,872	(147,051)	-273%	16,618	(184,305)	-1109%	1,452,686	592,591	(860,095)	-145%	158,338	(1,294,348)	-817%	1,506,558	646,463	-133%
Total Expenses	200,923	53,872	(147,051)	-273%	16,618	(184,305)	-1109%	1,452,686	592,591	(860,095)	-145%	158,338	(1,294,348)	-817%	1,506,558	646,463	-133%
Operating Results	(121,271)	98,803	(220,074)	-223%	114,620	(235,892)	-206%	(499,307)	1,059,506	(1,558,813)	-147%	855,311	(1,354,617)	-158%	2,036,044	3,594,857	-43%
Other Income & Expenses																	
Other Income																	
4480 Tax Credits	0	0	0	-	0	0	-	681,255	781,865	(100,610)	-13%	439,582	241,673	55%	681,255	781,865	-13%
4905 Other	0	0	0	-	0	0	-	21,826	0	21,826	-	0	21,826	-	21,826	0	-
4915 Insurance Reimbursement	0	0	0	-	0	0	-	76,058	0	76,058	-	34,427	41,631	121%	76,058	0	-
Total Other Income	0	0	0	-	0	0	-	779,139	781,865	(2,726)	0%	474,009	305,130	64%	779,139	781,865	0%
Other Expenses																	
6755 Insurance Claims	0	0	0	-	0	0	-	104,841	0	(104,841)	-	17,560	(87,281)	-497%	104,841	0	-
Total Taxes & Misc Expenses	0	0	0	-	0	0	-	104,841	0	(104,841)	-	17,560	(87,281)	-497%	104,841	0	-
Debt Services																	
7005 Principal repayment	0	0	0	-	0	0	-	421,916	421,916	0	0%	479,402	57,486	12%	421,916	421,916	0%
7010 Interest payment	65,898	0	(65,898)	-	68,929	3,031	4%	142,812	142,812	0	0%	95,291	(47,521)	-50%	142,812	142,812	0%
7020 Principal repayment - Vehicles	438	1,699	1,261	74%	434	(4)	-1%	4,796	18,685	13,889	74%	30,573	25,777	84%	6,495	20,384	68%
7025 Interest payment - Vehicles	7	327	320	98%	11	4	37%	92	3,599	3,507	97%	136	44	32%	419	3,926	89%
8013 CIP Construction Bridges	0	53,750	53,750	100%	0	0	-	5,062	591,250	586,189	99%	853,192	848,130	99%	58,812	645,000	91%
8016 CIP Construction Track	0	37,394	37,394	100%	0	0	-	0	411,336	411,336	100%	0	0	-	37,394	448,730	92%
8020 CIP Machinery & Equipment	0	0	0	-	0	0	-	0	0	0	-	21,864	21,864	100%	0	0	-
8025 CIP Mobile Equipment	0	0	0	-	0	0	-	0	0	0	-	1,000	1,000	100%	0	0	-
Total Debt Services	66,343	93,170	26,827	29%	69,373	3,031	4%	574,677	1,589,598	1,014,920	64%	1,481,457	906,780	61%	667,847	1,682,768	60%
Total Other Expenses	66,343	93,170	26,827	29%	69,373	3,031	4%	679,519	1,589,598	910,079	57%	1,499,017	819,499	55%	772,688	1,682,768	54%
Net Other Income	(66,343)	(93,170)	26,827	-29%	(69,373)	3,031	-4%	99,621	(807,733)	907,354	-112%	(1,025,008)	1,124,629	-110%	6,451	(900,903)	-101%
Net Result	(187,614)	5,633	(193,247)	-3431%	45,247	(232,861)	-515%	(399,686)	251,773	(651,459)	-259%	(169,698)	(229,988)	136%	2,042,495	2,693,954	-24%

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: Dredge Fund

Department: Dredge Ops

Location: All

Budget: Adopted



Dredge Ops	Current Period				Same Month Last Year			Year to Date					Year End				
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD			Jul 2022 - Jun 2023		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4287 Dredging Services	0	0	0	-	0	0	-	190,194	0	190,194	-	0	190,194	-	190,194	0	-
4290 Other	0	22,759	(22,759)	-100%	0	0	-	76,073	250,344	(174,270)	-70%	167,144	(91,071)	-54%	98,832	273,102	-64%
Total Operating Income	0	22,759	(22,759)	-100%	0	0	-	266,268	250,344	15,924	6%	167,144	99,123	59%	289,026	273,102	6%
Expenses																	
Personnel Services																	
5005 Salaries	0	1,715	1,715	100%	1,349	1,349	100%	60,875	20,588	(40,287)	-196%	1,550	(59,324)	-3827%	62,590	22,303	-181%
5015 Overtime	35	0	(35)	-	0	(35)	-	10,142	0	(10,142)	-	0	(10,142)	-	10,142	0	-
Total Compensation	35	1,715	1,680	98%	1,349	1,314	97%	71,017	20,588	(50,429)	-245%	1,550	(69,467)	-4481%	72,732	22,303	-226%
5100 Federal Payroll taxes	3	229	226	99%	97	95	97%	5,345	2,747	(2,598)	-95%	112	(5,233)	-4690%	5,573	2,976	-87%
5105 State Payroll taxes	0	0	(0)	-	1	0	72%	69	0	(69)	-	1	(69)	-12018%	69	0	-
5110 Unemployment Insurance	1	50	49	98%	37	36	97%	1,858	597	(1,261)	-211%	42	(1,816)	-4297%	1,908	647	-195%
5115 Workers compensation	0	133	133	100%	0	(0)	-	3	1,599	1,596	100%	0	(3)	-	136	1,732	92%
Total Payroll Taxes	4	412	408	99%	135	131	97%	7,274	4,943	(2,331)	-47%	154	(7,120)	-4612%	7,686	5,355	-44%
5200 Medical insurance	11	706	695	98%	409	399	97%	5,558	8,470	2,913	34%	465	(5,093)	-1096%	6,263	9,176	32%
5205 Dental insurance	0	58	58	100%	12	12	100%	380	697	316	45%	18	(362)	-1983%	438	755	42%
5215 Term life insurance	0	4	4	98%	4	4	97%	68	49	(19)	-39%	4	(63)	-1413%	72	53	-36%
5220 Long Term Disability insurance	0	10	10	98%	9	8	98%	119	126	6	5%	10	(110)	-1106%	130	136	5%
5225 PERS Employer Contributions	0	390	390	100%	305	305	100%	9,821	4,685	(5,136)	-110%	349	(9,472)	-2714%	10,211	5,076	-101%
5230 PERS Employee Contributions	0	103	103	100%	81	81	100%	2,791	1,235	(1,556)	-126%	93	(2,698)	-2901%	2,894	1,338	-116%
Total Insured Benefits	11	1,271	1,260	99%	820	809	99%	18,737	15,262	(3,476)	-23%	939	(17,798)	-1894%	20,009	16,533	-21%
Total Personnel Services	50	3,398	3,348	99%	2,304	2,254	98%	97,028	40,792	(56,236)	-138%	2,644	(94,384)	-3570%	100,427	44,191	-127%
Goods & Services																	
6105 Telephone - mobile	53	60	7	12%	52	(1)	-2%	573	660	87	13%	456	(117)	-26%	633	720	12%
Total Utilities	53	60	7	12%	52	(1)	-2%	573	660	87	13%	456	(117)	-26%	633	720	12%
6260 Consulting services	40,844	0	(40,844)	-	0	(40,844)	-	41,644	0	(41,644)	-	0	(41,644)	-	41,644	0	-
6290 Commercial insurance	3,774	5,266	1,492	28%	4,787	1,013	21%	54,426	57,925	3,499	6%	50,888	(3,538)	-7%	59,692	63,191	6%
Total Professional Services	44,618	5,266	(39,352)	-747%	4,787	(39,831)	-832%	96,070	57,925	(38,145)	-66%	50,888	(45,182)	-89%	101,336	63,191	-60%
6400 Small equipment & tools	0	0	0	-	0	0	-	19,429	0	(19,429)	-	214	(19,215)	-8992%	19,429	0	-
6425 Operational supplies	0	0	0	-	0	0	-	103,420	0	(103,420)	-	0	(103,420)	-	103,420	0	-
6430 Equipment Rental	0	0	0	-	0	0	-	1,054	0	(1,054)	-	0	(1,054)	-	1,054	0	-
6450 Fuel - Gas	0	0	0	-	0	0	-	2,065	0	(2,065)	-	0	(2,065)	-	2,065	0	-
6455 Fuel - Diesel	0	0	0	-	0	0	-	7,405	0	(7,405)	-	0	(7,405)	-	7,405	0	-
Total Operational Expense	0	0	0	-	0	0	-	133,373	0	(133,373)	-	214	(133,159)	-62311%	133,373	0	-

Financial Report - Actual vs. Budget
For Period Ending May 2023

amounts in \$US dollars

Fund: Dredge Fund

Department: Dredge Ops

Location: All

Budget: Adopted



Dredge Ops	Current Period				Same Month Last Year			Year to Date					Year End				
	May 2023				May 2022			Jul 2022 - May 2023				Prior FYTD vs Current FYTD			Jul 2022 - Jun 2023		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6500 Repairs & maintenance equipment	0	1,250	1,250	100%	24	24	100%	9,793	13,750	3,957	29%	24	(9,769)	-41411%	11,043	15,000	26%
6505 Repairs & maintenance vehicles	91	4,167	4,076	98%	1,500	1,409	94%	19,348	45,833	26,486	58%	83,181	63,833	77%	23,514	50,000	53%
Total Repair and Maintenance	91	5,417	5,326	98%	1,524	1,433	94%	29,140	59,583	30,443	51%	83,205	54,065	65%	34,557	65,000	47%
Total Goods & Services	48,762	10,743	(38,019)	-354%	6,363	(42,399)	-666%	263,156	118,169	(144,988)	-123%	134,762	(128,394)	-95%	273,899	128,911	-112%
Total Expenses	48,812	14,141	(34,671)	-245%	8,666	(40,145)	-463%	360,185	158,961	(201,224)	-127%	137,406	(222,779)	-162%	374,326	173,102	-116%
Operating Results	(48,812)	8,618	(57,429)	-666%	(8,666)	(40,145)	463%	(93,917)	91,382	(185,299)	-203%	29,738	(123,655)	-416%	(85,299)	100,000	-185%
Other Income & Expenses																	
Other Income																	
4505 Interest - Bank	2,147	0	2,147	-	255	1,891	741%	15,631	0	15,631	-	2,622	13,010	496%	15,631	0	-
Total Other Income	2,147	0	2,147	-	255	1,891	741%	15,631	0	15,631	-	2,622	13,010	496%	15,631	0	-
8020 CIP Machinery & Equipment	0	0	0	-	0	0	-	0	100,000	100,000	100%	0	0	-	0	100,000	100%
Total Debt Services	0	0	0	-	0	0	-	0	100,000	100,000	100%	0	0	-	0	100,000	100%
Total Other Expenses	0	0	0	-	0	0	-	0	100,000	100,000	100%	0	0	-	0	100,000	100%
Net Other Income	2,147	0	2,147	-	255	1,891	741%	15,631	(100,000)	115,631	-116%	2,622	13,010	496%	15,631	(100,000)	-116%
Net Result	(46,665)	8,618	(55,283)	-642%	(8,411)	(38,254)	455%	(78,286)	(8,618)	(69,668)	808%	32,360	(110,646)	-342%	(69,668)	0	-



M E M O R A N D U M

TO: John Burns, Chief Executive Officer

FROM: Margaret Barber, Director of External Affairs and Business Development

DATE: July 17, 2023

SUBJECT: Commercial/External Affairs/Marketing Management Report

Commercial:

Staff continue to work with inquiries interested in establishing operations at Terminal One in Coos Bay. Staff worked with three potential tenants and conducted one site tour this month.

GMA Garnet had their first vessel call at their berth on Friday, June 9. A ribbon cutting ceremony was held on Monday, June 12, in honor of the occasion as this was the first deep draft vessel to call at this terminal since 2004.

EABD staff and CBRL staff met with the Central Oregon and Pacific Railroad to discuss potential for future opportunities and improved service. Additional meetings are planned in the next month to continue the discussion.

Staff participated in the Northwest Marine Terminal Association Log Ports subcommittee meeting to gain better industry insight amongst other ports within the Pacific Northwest.

Staff are working with other departments to develop an action plan to address delinquent railroad property agreements throughout the line.

Staff continue working on market research regarding imported products at west coast ports.

Port Property:

Monthly Commercial lease revenue for the month of June 2023 was down 3% from June 2022 year over year. The U.S. Army Corps recruitment office has vacated 147 S. Broadway as of June 30, staff are marketing that property once again. Marketing materials have been developed for additional vacant spaces in the Hub building and have been pushed through social media and the Port's website. Staff continue to market the office building located at Terminal One.

Vacant Port owned properties include the Fishermen's Wharf, and the two small office spaces adjacent to the Charleston Post Office, individual offices in the shared space of the Hub Building, 147 S. Broadway, as well as Suite 380 in the Hub building. The Penthouse Suite 400 remains vacant. Staff had one showing at the former Basin Tackle space in Charleston.

Staff continue to work in partnership with the West Coast Seafood Processors Association to explore the potential of creating a multi-user wastewater treatment facility on Port owned property. This project is currently on pause; however, work continues through Crystal Shoji Planning to gain greater clarity around land use and zoning.

Marketing, Media, and Outreach:

The primary area of focus for the EABD department is the development of a communications plan in conjunction with the Port CEO and Department Heads. The goal of this project is to develop a set of protocols to provide accurate, timely, and useful information both internally for staff and externally for the public.

Outreach efforts to generate letters of support for the next round of Mega Grant funding continue, with many letters already received to date. The Notice of Funding Opportunity for the second round of funding has been released.

Staff attended the North Bend Airport ribbon cutting ceremony.

Staff provided Port tours for representatives from Biz Oregon, staff from Senator Merkley's office and NOAA Fisheries, as well as representatives from the Pacific Northwest Waterways Association.

Staff were interviewed by KOB news regarding the legislation that passed in the 2023 session. The Port was featured in the following news outlets:

Yahoo News: [Legislation to assist the Port of Coos Bay's potential Pacific Coast Intermodal Terminal advances](#)

Tillamook County Pioneer: [News Update from State Representative David Gomberg: A Happy July 4 Legislative Review](#)

KOB: [Land use exception legislation moves forward despite community opposition](#)

Portland Local News: [Oregon lawmakers approve \\$40M towards Port of Coos Bay improvement](#)

Portland Local News: [Pedal the Rails on this South Coast Tour](#)

The Port's Instagram account reached 964 other accounts, an increase of 2.3% over the previous month; 174 accounts were engaged, representing an 18.3% increase. Total followers for this account are 1,926, which increased 0.4% over the previous month. The top post for the month was related to the \$40 million in funding passed by the state legislature, stating: "This was a big win for the Pacific Coast Intermodal Port project in Salem this week! We are incredibly grateful for the hard work of our Oregon Legislature and our south coast delegation in getting us one step closer to seeing this project become a reality!" This post had sixty-four likes, reached 396 accounts, and engaged 67.

The Port's LinkedIn page gained thirty new followers for a total of 1,150 followers, had 150 page views and 85 unique visitors. The top post for the month was related to the \$40 million in funding passed by the state legislature, stating: "This was a big win for the Pacific Coast Intermodal Port project in Salem this week! We are incredibly grateful for the hard work of our Oregon Legislature

and our south coast delegation in getting us one step closer to seeing this project become a reality!” This post received forty-eight reactions and 944 impressions.

The Port’s Facebook page had a reach of 4,635 accounts, engagement of 1,283 in the last 28 days and added 9 new followers. The post with the greatest reach was: “They made it! The North American Railcar Owners Association (NARCOA) Speeders are on property, currently in the Hauser/Cordes area. These cars were used as Maintenance of Way vehicles decades ago. Railroads now use Hyrail vehicles (the truck leading the group) to conduct Maintenance of Way.” This post received 197 impressions, reached 181 accounts, and 64 engagements.

Legislative/Advocacy Work:

The 2023 Oregon legislative session concluded on Sunday, June 25. The tenor of the session was tumultuous; however, some key pieces of legislation were successfully passed.

HB 2086: This legislation was introduced and passed to forgive old property tax liability for both the Port of Coos Bay and Port of Tillamook. In the Port of Coos Bay’s case, this is a liability due to lack of paperwork on the property when it was leased to a government entity decades ago that created an outstanding property tax and interest liability ever since.

SB 814: This legislation was introduced and passed at the request of the Port’s Association related to antitrust immunity issues. With its passage, the Port will continue to be able to participate in tariff discussions with other members of the Pacific Northwest Marine Terminal Association.

HB 2914: This legislation passed and establishes the Oregon Abandoned and Derelict Vessel Program in the Department of State Lands as well as a fund in the State Treasury. This bill requires that the program address abandoned and derelict vessels and ensure that state owned submerged/submersible lands are managed while taking into consideration public interests in fishing, navigation, business, and recreation. SB 5506 was the funding mechanism for this program and transferred \$18.8M from the Polychlorinated Biphenyls Remediation and Restitution Account.

HB 3382: This bill created a goal of sixteen exceptions to current land use laws for both the Port of Coos Bay and the nine Federally recognized tribes in Oregon pursuant to new dredging projects. After numerous amendments and engaging a wide range of stakeholders, the bill passed and will establish a procedure for a goal of sixteen exceptions and maintains full mitigation of no net loss of estuary resources.

HB 5030: This bill distributes lottery bonds and includes \$40 million to support the Channel modification project. This bill allocates \$20 million in the 2023-25 biennium and another \$20 million in the 2025-27 biennium.

Industry Articles/Information Items:

Hellenic Shipping News: [Dry Bulk Market: Mixed Sentiment on Grain and Soybean Trades](#)

FreightWaves: [Union Pacific and SMART-TD hash out sick leave deal](#)

FreightWaves.com: [US containerized imports still outpacing pre-COVID levels](#)



M E M O R A N D U M

TO: John Burns, Chief Executive Officer

FROM: Mike Dunning, Chief Port Operations Officer

DATE: July 17, 2023

SUBJECT: Port Operations/Asset Management Report

Channel Modification Project:

The Port team met with the USACE Portland District during the last week of June. The meeting went well, and the Port team is developing a scope and schedule of deliverables for the Corps. Most of this initial work is engineering and modeling for design changes associated with the PCIP Project.

The resistivity study work continues at the entrance to Coos Bay. The contractor remobilized back to Coos Bay to complete this section of the channel. If the weather holds, they should be able to wrap things up in a couple of weeks.

The Port submitted a permit application to conduct additional geotechnical borings throughout the project area. This work will concentrate on the Guano Rock area and other areas where we see data gaps.

Rail Bridge Rehabilitation Project:

Work continues with engineering and design, permitting, contracting and construction for all phases of the project. Updates for each phase are provided below:

Vaughn Viaduct: The contractor is finalizing a few pieces of engineering and design for the breast walls. Fabrication of steel members are starting to arrive, and temporary crane pads are being built to prepare for construction.

Steel Swing Bridges: Stringer replacements at the Siuslaw bridge are in full swing. The contractor is removing and replacing two stringers over a weekend. There are a total of 28 stringers being replaced on this bridge.

PIDP Grant (Tie and Resurfacing Project):

The contract for this project has been fully executed. The contractor is refining the schedule in preparations to start work in August. Last estimates have project completion in late 2023 or early 2024.

Dredging:

The Port is still waiting for the Unified Dredging Permit 401 certification from DEQ. This is one of the last pieces needed for permit determination. Once received, EPA can review and provide the prospective concurrence letter for the project.

North Jetty Project:

The contractor continues to work on the jetty root. As stated in previous reports, this project will take about two years to complete.



MEMORANDUM

TO: John Burns, Chief Executive Officer

FROM: Stephen Bawn, Charleston Marina Complex Manager

DATE: July 17, 2023

SUBJECT: Charleston Operations Management Report

Of the 550 moorage slips, there were 148 annuals (27 %), 55 semi-annuals (10 %), 39 monthlies (7 %) and 251 transient nights, for a total occupancy of 45.17 % for the month.

The RV Park had an average capacity of 42.7% in June. Out of 104 RV Park spaces, we had 113 new check-ins with total sales of \$38,421.72. Occupancy in June 2022 was 79.6%.

The Ice Plant had a volume of approximately 168 tons of ice sold for total sales of \$15,362. Charleston saw 50 total sales, which is up from 14 individual sales in May.

Maintenance Projects:

Charleston Maintenance Projects: With the maintenance department at full strength, Charleston staff are now able to resume work on the dock fingers. Port staff have completed repairs on several dock fingers over the past few weeks. Responding to public comments, the maintenance staff have pressure washed docks, made repairs to electrical pedestals and various rub rails.

Charleston Ice Plant: Port staff has received notice from two of the three contractors. They have either declined the project or submitted no quote. Port Operations staff will now plan to schedule the retrofit of the condenser fans.

Insurance Compliance:

Port staff have started the final phase of the insurance compliance program. There are approximately 21 customers left to contact. The Port is now in possession of 11 vessels. There are now 24 vessels that have acquired insurance or have been removed from Port property. The Port is currently working with approximately 10 vessel owners to get insurance or make a final decision on disposition of their vessel.

Inner Basin Shower Project:

Inner Basin showers are now available for use, with the Marina moorage customer purchasing an access card at the Marina Office. The shower token machine is now out of service. Only current moorage customers may purchase shower tokens from Marina Office staff. There have only been nine access cards sold in the last four weeks. Outer Basin showers will be decommissioned by the end of July.

Miscellaneous:

Security Fencing: The Port is now proceeding with the security fencing project. Port staff are awaiting the contractor's timeline for installation of the two gates. The contractor is waiting on materials.

Port Security staff continue to deal with night-time vandalism, people loitering and abusing Port facilities.

In cooperation with the State of Oregon, the Port has acquired an Extendable Reach Forklift for use with dredging operations.



MEMORANDUM

TO: John Burns, Chief Executive Officer

FROM: Brian Early, General Manager

DATE: July 17, 2023

SUBJECT: Railroad Department Management Report

Operations:

CBRL continues to fall short of the forecasted carloads set in place by customer forecasts due in part to the fact that we are not seeing the volumes predicted by Weyerhaeuser at this time. Additionally, Sierra Pacific continues to come up short on carloads due to market conditions.

Staff have experienced some infrastructure and locomotive issues in the past month. Staff are seeing a noticeable increase in volumes of wood chips from Greenhill to Roseburg Forest Products and inbound biodiesel component tankers to Greenhill, along with a slight increase in volumes of finished lumber from Swanson Brothers and All-Weather Wood. Southport Lumber and GMA Garnet remain relatively steady. Staff anticipate that once the fall weather arrives, and fire season ends, the export log volume will double, if not triple.

The additional four locomotives from Wells Fargo have been given the green light from Union Pacific to begin the journey from East St. Louis to Coos Bay and are expected to be on property by August 15, 2023.

The car supply from Union Pacific has been unusually high as they have been getting CBRL customer requested cars delivered in a short time. This has caused staff to be extremely creative in how to store all the extra cars as well as ensuring that all cars receive their federally mandated safety inspections. Staff are working with shippers and Union Pacific to alleviate this problem.

Mechanical (Car and Locomotive):

Contracted locomotive maintenance forces are on property this week performing a 92 Day Inspection on the HLCX 3847 and will be doing a complete radiator and water pump swap on the HLCX 3854. This is the third visit from Columbia Rail since entering into the agreement. Staff are very impressed with not only the speed and efficiency of their work, but the technical expertise that their crews possess. Staff are confident going forward that the locomotive fleet will be in top operational order once the problems are addressed and hope to see substantial savings in parts management and in fuel and oil consumption.

Staff welcomed a new addition to the Car Repair Team this month. Jake Bennet comes to CBRL from Oklahoma where he worked as a Car Repairman for a private contractor. Jake hit the ground running and has shown himself to be a great asset to the team.

Maintenance of Way (MOW):

The Maintenance of Way team has been working hard to mitigate the constant migration of sand over the tracks near areas that UTV's frequent. Port and CBRL staff had a very productive meeting with the owner of the Boxcar facility last month and will be working together to identify solutions and eliminate as many of the problem areas as possible. MOW has been busy maintaining the vegetation on the right of way to prevent fire hazards, performing routine track maintenance, addressing problem areas near Noti and will be working to put Vaughn siding back in service.

ODOT/FRA:

CBRL had one on site visit by ODOT Inspector Alon Kelly and Mechanical Inspector Greg Stange; there were no violations found.

Coos Bay Rail Line:

As of June 30, 2023, the CBRL has 2,958 days injury free. The CBRL had 0 incidents in June. Currently, CBRL has 20 employees and 8 locomotives on property.

Rail Projects:

- The Wildcat Bridge Project is complete.
- The Swing Span Project began in November of 2022 and Legacy Construction is currently replacing stringers on Cushman Bridge.
- On the Umpqua River Bridge in Reedsport, DTMF installation is near completion. Staff are in the process of replacing the backup generator and are working to identify a permanent solution to the power supply issue.
- The Vaughn Viaduct project is underway with most of the site prep nearing completion.
- The PDIP contractor will be mobilizing soon.



Coos Bay Rail Line Serving Western Lane, Western Douglas and Coos Counties in Southwest Oregon

Owned by the Oregon International Port of Coos Bay

Operations by Coos Bay Rail Line, Inc. (CBRL) began on November 1, 2018.

Monthly Revenue Car Loads and Equivalent Highway Truck Loads / 2019 - 2023

One (1) revenue car load = 3.3 highway truck loads

	2019		2020		2021		2022		2023	
	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads
Jan	611	2,016.3	409	1,349.7	346	1,141.8	445	1,141.8	473	1,560.9
Feb	465	1,534.5	400	1,320.0	390	1,287.0	502	1,287.0	393	1,296.9
Mar	547	1,805.1	432	1,425.6	566	1,867.8	694	1,867.8	498	1,643.4
Apr	521	1,719.3	350	1,155.0	621	2,049.3	668	2,049.3	407	1,343.1
May	438	1,445.4	394	1,300.2	599	1,976.7	707	1,976.7	454	1,498.2
Jun	318	1,049.4	534	1,762.2	625	2,062.5	595	2,062.5	468	1,544.4
Jul	346	1,141.8	485	1,600.5	503	1,659.9	530	1,659.9		0.0
Aug	329	1,085.7	467	1,541.1	485	1,600.5	597	1,600.5		0.0
Sep	299	986.7	378	1,247.4	556	1,834.8	524	1,834.8		0.0
Oct	425	1,402.5	431	1,422.3	521	1,719.3	488	1,719.3		0.0
Nov	348	1,148.4	349	1,151.7	548	1,808.4	512	1,808.4		0.0
Dec	303	999.9	499	1,646.7	453	1,494.9	493	1,494.9		0.0
Total	4,950	16,335.0	5,128	16,922.4	6,213	20,502.9	6,755	20,502.9	2,693	8,886.9

Coos Bay Rail Line-CBRL operates at the U.S. shortline railroad industry standard of 286,000 lbs/143 short tons (weight of car plus commodity weight) per loaded revenue car. The majority of cars currently moving on the rail line weigh 66,000 to 86,000 lbs/33 to 43 short tons, resulting in a carrying capacity of 200,000 to 220,000 lbs/100 to 110 short tons.

Using 200,000 lbs/100 short tons as an average weight of commodity per rail car, the tonnage figures for the years 2011 through year to date 2023 are as follows:

*2011:	194	rail carloads =	19,400	short tons =	640.2	highway truck loads
2012:	2,480	rail carloads =	248,000	short tons =	8,184.0	highway truck loads
2013:	4,850	rail carloads =	485,000	short tons =	16,005.0	highway truck loads
2014:	7,509	rail carloads =	750,900	short tons =	24,779.7	highway truck loads
2015:	7,341	rail carloads =	734,100	short tons =	24,225.3	highway truck loads
2016:	7,434	rail carloads =	743,400	short tons =	24,532.2	highway truck loads
2017:	7,172	rail carloads =	717,200	short tons =	23,667.6	highway truck loads
2018:	6,428	rail carloads =	642,800	short tons =	21,212.4	highway truck loads
2019:	4,950	rail carloads =	495,000	short tons =	16,335.0	highway truck loads
2020:	5,128	rail carloads =	512,800	short tons =	16,922.4	highway truck loads
2021:	6,213	rail carloads =	621,300	short tons =	20,502.9	highway truck loads
2022:	6,755	rail carloads =	675,500	short tons =	22,291.5	highway truck loads
2023:	2,693	rail carloads =	269,300	short tons =	8,886.9	highway truck loads

*Start up in 2011, Data includes 4th Quarter / Oct - Dec.

The Coos Bay rail line was embargoed by the previous owner/operator in September 2007. The Port acquired the 111-miles of the line owned by RailAmerica, Inc. in spring 2009 through an order from the U.S. Surface Transportation Board at the completion of a Feeder Line Application process initiated in July 2008. The Port acquired the Union Pacific (UP) Railroad owned 23-mile section of the line through a negotiated agreement with UP in late December 2010.